



**Закрытае акцыянернае таварыства
«БЕЛАРУСКАЯ НАФТАВАЯ
КАМПАНИЯ»**

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УНП 190832326

Р/р № 3012000007547 у ААБ «Беларусбанк»,
пр-т Дзяржынскага, 18, г. Мінск, код 795

**Закрытое акцыянернае грамадства
«БЕЛОРУССКАЯ НЕФТЯНАЯ
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пр-т, Дзержинского, 18, г. Минск, код 795

10.11.2017 № 2-2-20/8385

Sales of oil products

Dear Sirs,

CJSC Belarussian Oil Company informs about today's oil products sale offers:

Oil product description	Amount, tons	The last date of loading period	Produced by
Formula pricing on an average month			
Jet, RT grade Except for deliveries to the territory Ukraine and Eurasian Economic Union)	500	10.12.2017	OJSC Naftan
Jet, RT grade (deliveries to the territory Ukraine)	500	10.12.2017	OJSC Naftan
Jet, RT grade (deliveries to the territory Kazakhstan)	500	10.12.2017	OJSC Naftan
50ppm ULSD, F grade, Diesel DT-Z-K4	500	10.12.2017	OJSC Naftan
50ppm ULSD, F grade, Diesel DT-Z-K4 (Except for deliveries to the territory Ukraine, Moldova and Poland)	500	10.12.2017	OJSC Naftan
10ppm ULSD, F grade, Diesel DT-Z-K5 (Except for deliveries to the territory Ukraine, Moldova and Poland)	4500	10.12.2017	OJSC Naftan
10ppm ULSD, F grade, Diesel DT-Z-K5 (Except for deliveries to the territory Latvia, Lithuania, Estonia, Ukraine, Moldova)	1000	10.12.2017	OJSC Naftan
10ppm ULSD, F grade, Diesel DT-Z-K5	1000	10.12.2017	OJSC Naftan

10ppm ULSD, F grade, Diesel DT-Z-K5	1000	30.11.2017	OJSC MOZYR OR
10ppm ULSD, F grade, Diesel DT-Z-K5	1000	20.12.2017	OJSC MOZYR OR
10ppm ULSD, F grade, Diesel DT-Z-K5 Delivery of road transport.	300	30.11.2017	OJSC MOZYR OR
Motor gasoline AI-95-K5-Euro Except for deliveries to the territory Eurasian Economic Union	700	30.11.2017	OJSC MOZYR OR
Motor gasoline AI-95-K5-Euro Delivery of road transport. Except for deliveries to the territory Eurasian Economic Union	500	30.11.2017	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro Except for deliveries to the territory Eurasian Economic Union	1500	30.11.2017	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro Except for deliveries to the territory Eurasian Economic Union	1000	20.12.2017	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro Delivery of road transport transport. Except for deliveries to the territory Eurasian Economic Union	500	30.11.2017	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro	500	10.12.2017	OJSC Naftan
Propane-butane automotive	600	10.12.2017	OJSC Naftan
Liquefied hydrocarbon fuel gas	1000	30.11.2017	OJSC MOZYR OR
Liquefied hydrocarbon fuel gas Delivery basis FCA park of the liquefied gases by OJSC Mozyr OR. Loading into the Buyer's own road tank cars.	100	30.11.2017	OJSC MOZYR OR
Road bitumen 70/100 grade (Delivery of railway transport transport. Except for deliveries to the territory Eurasian Economic Union).	1000	10.12.2017	OJSC Naftan
Road bitumen 70/100 grade (Delivery of road transport transport. Except for deliveries to the territory Eurasian Economic Union).	500	10.12.2017	OJSC Naftan

Road bitumen 70/100 grade (Delivery of railway transport transport. Except for deliveries to the territory Ukraine, Moldova and Eurasian Economic Union).	1000	10.12.2017	OJSC Naftan
Road bitumen 70/100 grade (Delivery of road transport transport. Except for deliveries to the territory Ukraine, Moldova and Eurasian Economic Union).	500	10.12.2017	OJSC Naftan
Road bitumen 70/100 grade (Delivery of railway transport transport. Except for deliveries to the territory Eurasian Economic Union).	2000	30.11.2017	OJSC MOZYR OR
Road bitumen 70/100 grade (Delivery of road transport transport. Except for deliveries to the territory Eurasian Economic Union).	500	30.11.2017	OJSC MOZYR OR
Fuel Oil M 100 Delivery destination: all countries except loading at Sea ports.	2000	30.11.2017	OJSC MOZYR OR
On conditions FOB *			
Fraction of Aromatic hydrocarbons The contract shall be concluded via affiliated company of CJSC Belarusian Oil Company – that is BNK (UK) Ltd.	15000	Delivery basis: FOB port Ventspils terminal «Ventspils Nafta terminals», (Laytime – 48 h.) tanker nomination 09-13.12.2017 FOB port Riga terminal «Naftimpeks Terminal» (<i>Tankers with draught up to 15 m, length up to 250 m and breadth up to 33 m are accepted. Laytime – 40 h.</i>), tanker nomination 09-10.12.2017. <u>FOB port Riga, terminal «PARS Terminals»</u> (<i>Tankers with draught up to 9 m. Laytime – 40 h.</i>), tanker nomination 09-13.12.2017. The nomination windows are stipulated subject to further narrowing to 2-day windows in the seller's option.	OJSC Naftan

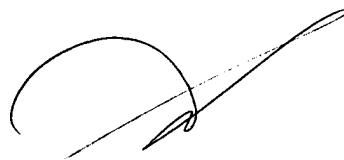
Fuel oil 100 The contract shall be concluded via affiliated company of CJSC Belarusian Oil Company – that is BNK (UK) Ltd.	70000	Delivery basis: FOB port Ventspils terminal AO «Ventbunkers» (Laytime – 80 h.) tanker nomination 11-15.12.2017. FOB port Riga terminal «BLB» (Laytime for each parcel – 36 h.), 15 000 tons - tanker nomination 04-08.12.2017; 15 000 tons - tanker nomination 06-10.12.2017; 15 000 tons - tanker nomination 09-13.12.2017; 15 000 tons - tanker nomination 11-15.12.2017; 10 000 tons - tanker nomination 13-17.12.2017. FOB port Klaipeda terminal AB «Klaipedos nafta», <i>(without segregation)</i> tanker nomination 18-24.12.2017 FOB port Sillamae terminal «Alexela Sillamae Ltd», (Tankers with draught up to 14,2 m, length up to 275 m are accepted. Laytime – 70 h.) tanker nomination 11-15.12.2017. FOB port Muuga terminal «VOPAK E.O.S.» , (Laytime for each parcel – 46 h.) tanker nomination: 35 000 tons – 07-09.12.2017; 35 000 tons – 12-14.12.2017. FOB port Vysotsk terminal « LLC RPK – Vysotsk», tanker nomination 11-15.12.2017; FOB port Yst'-Luga terminal « Yst'-Luga Oil», tanker nomination 11-15.12.2017;	OJSC Naftan
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* In case the Buyer fails to perform the shipment within the due terms CJSC Belarusian Oil Company reserves its right to cancel the deal.

In case you are interested in purchasing of above mentioned oil products kindly send your price offer to fax: **+375 17 279 93 01** or e-mail: **info@bnk.by**, **komkova@bnk.by** (Komkova Alena, phone: + 375 (17) 279 93 24), **zadorozhny@bnk.by** (Zadorozhny Alexey, phone: + 375 (17) 279 93 25), **kuncevich@bnk.by** (Kuntsevich Eugene, phone: + 375 (17) 279 93 30). Offers should be sent until 16.30 Minsk time (GMT+2).

Oil products might be delivered by motor transport from Mozyr-11 refinery terminal in 24 metric ton lots. Enquiries by e-mail: **bartosh@bnk.by** (Olga Bartosh, phone: + 375 (17) 279 93 00 (9533)), **volchek@bnk.by** (Daria Volchek, phone: + 375 (17) 279 93 00 (9535)), **kuncevich@bnk.by** (Kuntsevich Eugene, phone: + 375 (17) 279 93 30(9530)).

Best regards,
Deputy chief marketing
department



A.I.Zadorozhny