



**Закрытае акцыянернае таварыства  
«БЕЛАРУСКАЯ НАФТАВАЯ  
КАМПАНІЯ»**

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УНП 190832326

Р/р № 3012000007547 у ААБ «Беларусбанк»,  
пр-т Дзяржынскага, 18, г. Мінск, код 795

**Закрытае акцыянернае грамадства  
«БЕЛОРУССКАЯ НЕФТЯНАЯ  
КОМПАНИЈА»**

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**04.05.2017 № 2-2-20/3242**

Oil products selling

Dear Sirs,

CJSC Belarusian Oil Company informs you that at the moment it offers for sale the following oil products:

<b>Oil product description</b>	<b>Amount , tonnes</b>	<b>Shipment</b>	<b>Produced by</b>
<b>Formula pricing on an average month</b>			
<b>Jet fuel RT grade</b> ( <u>Deliveries only to the territory of Ukraine.</u> )	<b>1000*</b>	<b>10.06.2017</b>	<b>OJSC Naftan</b>
<b>Jet fuel RT grade</b> ( <u>except for deliveries to the territory of Ukraine, Moldova.</u> )	<b>1000</b>	<b>10.06.2017</b>	<b>OJSC Naftan</b>
<b>Jet fuel RT grade</b> ( <u>deliveries only to the territory of the Eurasian Economic Union</u> )	<b>2000</b>	<b>10.06.2017</b>	<b>OJSC Naftan</b>
<b>Diesel fuel DT-L-K4, grade C</b> ( <u>except for deliveries to the territory of Ukraine, Moldova, Poland, EAEU.</u> )	<b>8700</b>	<b>10.06.2017</b>	<b>OJSC Naftan</b>
<b>Diesel fuel DT-L-K5, grade C</b> ( <u>except for deliveries to the territory of EAEU.</u> )	<b>1000</b>	<b>10.06.2017</b>	<b>OJSC Naftan</b>
<b>Diesel fuel DT-L-K5, grade C</b> ( <u>except for deliveries to the territory of Ukraine, Moldova, Poland, EAEU.</u> )	<b>2000</b>	<b>10.06.2017</b>	<b>OJSC Naftan</b>

<b>Diesel fuel DT-L-K5, grade C</b> (except for deliveries to the territory of Ukraine, Moldova, Poland, Lithuania, EAEU).	<b>2000</b>	<b>10.06.2017</b>	<b>OJSC Naftan</b>
<b>Diesel fuel DT-L-K5, grade C</b> (except for deliveries to the territory of Ukraine, Moldova, Poland, Lithuania, Latvia, EAEU).	<b>1000</b>	<b>10.06.2017</b>	<b>OJSC Naftan</b>
<b>Diesel fuel DT-L-K5, grade C</b> (except for deliveries to the territory of Ukraine, Moldova, EAEU).	<b>1000</b>	<b>10.06.2017</b>	<b>OJSC Naftan</b>
<b>Diesel fuel DT-L-K5, class 2</b> (except for deliveries to the territory of EAEU).	<b>2000</b>	<b>31.05.2017</b>	<b>OJSC MOZYR OR</b>
<b>Diesel fuel DT-L-K5, class 2</b> (except for deliveries to the territory of Ukraine, Moldova, EAEU).	<b>500</b>	<b>31.05.2017</b>	<b>OJSC MOZYR OR</b>
<b>Diesel fuel DT-L-K5, grade C</b> (except for deliveries to the territory of EAEU).	<b>500</b>	<b>31.05.2017</b>	<b>OJSC MOZYR OR</b>
<b>Diesel fuel DT-L-K5, grade C</b> (except for deliveries to the territory of Ukraine, Moldova, EAEU).	<b>1000</b>	<b>31.05.2017</b>	<b>OJSC MOZYR OR</b>
<b>Diesel fuel DT-L-K5, grade C</b> (Deliveries only to the territory of Moldova)	<b>1500</b>	<b>31.05.2017</b>	<b>OJSC MOZYR OR</b>
<b>Motor gasoline AI-92-K5-Euro</b> (without right to transship the cargo in ports)	<b>500</b>	<b>10.05.2017</b>	<b>OJSC Naftan</b>
<b>Motor gasoline AI-92-K5-Euro</b> (without right to transship the cargo in ports)	<b>1000</b>	<b>10.06.2017</b>	<b>OJSC Naftan</b>
<b>Motor gasoline AI-98-K5-Euro</b>	<b>500</b>	<b>31.05.2017</b>	<b>OJSC MOZYR OR</b>
<b>Motor gasoline AI-95-K5-Euro</b>	<b>500</b>	<b>31.05.2017</b>	<b>OJSC MOZYR OR</b>
<b>Motor gasoline AI-92-K5-Euro</b>	<b>1000</b>	<b>31.05.2017</b>	<b>OJSC MOZYR OR</b>

<b>Motor gasoline AI-92-K5-Euro</b> (Deliveries only to the territory of Moldova)	1000	31.05.2017	OJSC MOZYR OR
<b>Fuel oil 100</b> (without right to transship the cargo in ports)	680	20.05.2017	OJSC MOZYR OR
<b>Fuel oil 100</b> (without right to transship the cargo in ports)	822	20.06.2017	OJSC MOZYR OR
<b>Fuel oil 100</b> (without right to transship the cargo in ports)	2600	31.05.2017	OJSC MOZYR OR
<b>Fuel oil 100</b> (For bunkering purposes)	1000	10.06.2017	OJSC Naftan
<b>Liquefied hydrocarbon fuel gas</b> (The final price is calculated by quotations days for the period throughout all quotation days of the week of the Goods shipment)	600	14.05.2017	OJSC MOZYR OR
<b>Liquefied hydrocarbon fuel gas</b>	700	31.05.2017	OJSC MOZYR OR
<b>Liquefied hydrocarbon fuel gas</b> (except for deliveries to the territory of Ukraine, Moldova. The final price is calculated by quotations days for the period throughout all quotation days of the week of the Goods shipment).	1000	14.05.2017	OJSC MOZYR OR
<b>Liquefied hydrocarbon fuel gas</b> (except for deliveries to the territory of Ukraine, Moldova).	1000	31.05.2017	OJSC MOZYR OR
<b>Wide fraction of light hydrocarbons, grade A/B</b>	650	10.06.2017	OJSC Naftan
<b>Stable natural gasoline (SGB) grade B and/or V</b>	900	31.05.2017	BGPZ

On conditions FOB\*\*

<p><b>Motor gasoline AI-92-K5-Euro</b> The contract shall be concluded via affiliated company of CJSC Belarusian Oil Company – that is BNK (UK) Ltd.</p>	<p>37000</p>	<p><b>Delivery basis:</b> <b>FOB port Riga, terminal «Naftimpeks Terminal»</b> (Saturated vapour pressure up to 60 kPa. Tankers with draught up to 15 m, length up to 250 m and breadth up to 33 m are accepted. Laytime – 50 h.), tanker nomination <b>28-30.05.2017</b> <b>FOB port Klaipeda terminal AB «Klaipedos nafta»,</b> (Saturated vapour pressure up to 60 kPa. Laytime – 58 h.) tanker nomination <b>04-08.06.2017</b> <b>FOB port Klaipeda terminal «Kroviniu Terminalas»,</b> (Without segregation, but preserving the quality parameters within respective GOST). tanker nomination: <b>12 300 tons - 28-30.05.2017;</b> <b>12 300 tons - 04-06.06.2017;</b> <b>12 400 tons - 09-11.06.2017.</b> <b>FOB port Ventspils terminal «Ventspils Nafta terminals»,</b> (Without segregation, but preserving the quality parameters within respective GOST, without preserving the quality of sulfur content. Laytime – 48 h). tanker nomination: <b>12 300 tons - 21-25.05.2017;</b> <b>12 300 tons - 25-29.05.2017;</b> <b>12 400 tons - 29.05-02.06.2017.</b> <b>The terminal reserves its right to change the loading periods.</b> <b>FOB port Paldiski, terminal «Alexela Terminal Ltd »</b> (Saturated vapour pressure up to 60 kPa. Tankers with draught up to 14.1 m, length up to 230 m and breadth up to 35 m are accepted.), <b>30 000 tons - 27-31.05.2017</b> (Laytime – 65 h.); <b>7 000 tons - 29.05-02.06.2017</b> (Laytime – 27 h.); <b>FOB port Yst’-Luga terminal OOO «SIBUR-Portenergo»</b> (preserving the quality parameters within respective GOST). 15 000 tons – tanker nomination <b>24-25.05.2017;</b> 22 000 tons – tanker nomination <b>01-02.06.2017.</b></p>	<p>OJSC MOZYR OR</p>
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\*- In case you are interested, please, inform us on the volume of Jet fuel RT grade planned to be purchased, correction rate or price you can offer, not later than **04 May 16.30** (local time in the Republic of Belarus GMT+3), via e-mail: [roman@beloil.com.ua](mailto:roman@beloil.com.ua) (Mit'kovets Roman, tel. +38 (067) 232-78-63).

\*\* - 1) In case the Buyer fails to perform the shipment within the due terms CJSC Belarusian Oil Company reserves its right to cancel the deal;

2) Transfer of goods in the ITT possible as agreed only if the buyer of the bill of lading.

In case you are interested, please, inform us on the volume of oil products planned to be purchased, correction rate or price you can offer, not later than **04 May 16.30** (local time in the Republic of Belarus GMT+3), via fax: **+375 17 279 93 01** or e-mail: [info@bnk.by](mailto:info@bnk.by), [komkova@bnk.by](mailto:komkova@bnk.by) (Komkova Alena, tel. + 375 (17) 279 93 24), [zadorozhny@bnk.by](mailto:zadorozhny@bnk.by) (Zadorozhny Alex, тел. + 375 (17) 279 93 25), [kuncevich@bnk.by](mailto:kuncevich@bnk.by) (Kuntsevich Eugene, тел. + 375 (17) 279 93 30).

It's also possible to supply oil products by automobile tanks by 24 tonnes from Mozyr-11 oil depot. In case you are interested, please, inform us, e-mail: [volchek@bnk.by](mailto:volchek@bnk.by) (Daria Volchek tel. + 375 (17) 279 93 00 (9535)), [bartosh@bnk.by](mailto:bartosh@bnk.by) (Olga Bartosh, tel. + 375 (17) 279 93 00 (9533)).

Best regards,

Head of export sales division  
marketing department



Eugene Kuncevich