APPENDIX 2

**Tender bid**

**(shall be executed on a company’s letterhead)**

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(Date)

Dear Sirs,

In response to your invitation dated \_\_\_\_\_\_\_\_\_ No \_\_\_\_\_\_\_\_\_ and according to the terms and conditions of the Tender Participation Agreement dated \_\_\_\_\_\_\_No\_\_\_\_\_\_\_\_\_ the company \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_presents its tender bid for the purchase of **Fuel Oil 100** produced by **JSC Mozyr Oil Refinery** within the period from **October 2019 to September 2020**:

|  |  |  |  |
| --- | --- | --- | --- |
| Delivery basis | Monthly volume | Payment terms\*\* | Correction for the chosen delivery basis, USD/t |
| **FOB/CIF port \_\_\_\_\_\_\_\_ Terminal\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**  *underline as appropriate name of the port name of the loading terminal*  *of loading/destination\* for the basis FOB* | Up to 150 000 tons monthly  (+/-30% in the Seller’s option)  Total quantity up to 1 800 000 tons  (+/-30% in the Seller’s option) | 100% advance payment of the agreed monthly Goods lot, not later than two banking days before the end of the month preceding the month of the final pricing | \_\_\_\_\_\_\_\_\_  On the terms FOB /СIF  *(specifying the port)* |
| **OPTIONALLY:**  payment within 3 (three) calendar days from the date of bill of lading (bill of lading issuance day shall be considered as day zero) made by an irrevocable letter of credit (standby letter of credit), which is opened by the Buyer within 5 banking days from the date of nomination | \_\_\_\_\_\_\_\_\_  On the terms FOB /СIF  *(specifying the port)* |
| **OPTIONALLY:**  100% advance payment, made in equal parts every 10 days during the period of the Goods shipment from JSC Mozyr Oil Refinery. The payment for the first lot shall be made no later than two banking days before the end of the month preceding the month of the final pricing. | \_\_\_\_\_\_\_\_\_  On the terms FOB /СIF  *(specifying the port)* |
| **FCA st. Barbarov** exclusively for delivery in the direction of the ports of the north-western region of the Russian Federation with subsequent loading onto the tanker (delivery by Buyer’s own or rented rail tank cars). | 100% advance payment of the agreed monthly Goods lot, not later than two banking days before the end of the month preceding the month of the final pricing | \_\_\_\_\_\_\_\_\_  On the terms FCA  st. Barbarov |
| **OPTIONALLY:**  payment within 3 (three) calendar days from the date of railway consignment note (the day of railway consignment note issue shall be considered as day zero) made by an irrevocable letter of credit (standby letter of credit), which is opened by the Buyer within 5 banking days from the date of nomination | \_\_\_\_\_\_\_\_\_  On the terms FCA  st. Barbarov |
| **OPTIONALLY:**  100% advance payment, made in equal parts every 10 days during the period of the Goods shipment from JSC Mozyr Oil Refinery. The payment for the first lot shall be made no later than two banking days before the end of the month preceding the month of the final pricing. | \_\_\_\_\_\_\_\_\_  On the terms FCA  st. Barbarov |

*\* Should the tender bid contain no indication of loading port and terminal chosen by the Applicant as the basis for delivery and/or pricing, the Tender Organizer, at its own discretion, determines the delivery basis and/or pricing for such an Applicant as per the terms and conditions of the tender.*

*\*\* The decision to award the right to conclude a Supply Contract with the possibility of making payment on the terms specified as “OPTIONAL” will be made by the Tender Organizer depending on the economic feasibility, which will be determined after consideration of the Tender participants’ bids.*

All other terms and conditions shall be in accordance with the tender terms.

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(Name, Surname)

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(Title)

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(Authorized signature and Seal)