APPENDIX 1

**Tender bid**

**(shall be executed on a company’s letterhead)**

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(Date)

Dear Sirs,

In response to your invitation dated \_\_\_\_\_\_\_\_\_ No \_\_\_\_\_\_\_\_\_ and according to the terms and conditions of the Tender Participation Agreement dated \_\_\_\_\_\_\_No\_\_\_\_\_\_\_\_\_ the company \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_presents its tender bid for the purchase of **Fuel Oil 100** produced by **JSC Naftan** within the period from **October 2019 to September 2020**:

|  |  |  |  |
| --- | --- | --- | --- |
| Delivery basis  | Monthly volume | Payment terms | Correction for the chosen delivery basis, USD/t  |
|  **FOB/CIF port of \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Terminal\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_***underline as appropriate name of the port name of the loading terminal*  *of loading/destination for the basis FOB* | Up to 150 000 tons monthly (+/-30% in the Seller’s option) but not less than 120 000 t. (105 000 t. in April, August and September 2020)with option of redirection of monthly lot to other delivery basis upon the Seller’s agreementTotal quantity up to 1 800 000 tons (+/-30% in the Seller’s option) | 100% advance payment of the agreed monthly Goods lot, not later than two banking days before the end of the month preceding the month of the final pricing | \_\_\_\_\_\_\_\_\_On the terms FOB /СIF *(specifying the port)* |
| **OPTIONALLY:**payment within 3 (three) calendar days from the date of bill of lading (bill of lading issuance day shall be considered as day zero) made by an irrevocable letter of credit (standby letter of credit), which is opened by the Buyer within 5 banking days from the date of nomination | \_\_\_\_\_\_\_\_\_On the terms FOB /СIF *(specifying the port)* |
| **DAP border of the Republic of Belarus** (excluding Russian Federation direction) for the purpose of bunkering with the delivery to domestic railway stations or with submission of supporting documents | up to \_\_\_\_\_\_\_\_ tons monthly (+/-30% in the Seller’s option)total quantity up to \_\_\_\_\_\_\_\_ tons (+/-30% in the Seller’s option) | 100% advance payment of the agreed monthly Goods lot, not later than two banking days before the end of the month preceding the month of the final pricing | \_\_\_\_\_\_\_\_\_On the terms FCA st. Novopolotsk  |

All other terms and conditions shall be in accordance with the tender terms.

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(Name, Surname)

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(Title)

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(Authorized signature)

Seal