



**Закрытае акцыянернае таварыства  
«БЕЛАРУСКАЯ НАФТАВАЯ  
КАМПАНИЯ»**

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УНП 190832326

Р/р № 3012000007547 у ААБ «Беларусбанк»,  
пр-т Дзяржынскага, 18, г. Мінск, код 795

**Закрытае акцыянернае абшество  
«БЕЛОРУССКАЯ НЕФТЯНАЯ  
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**21.10.2019 № 2-2-17/7546**

Sales of oil products

Dear Sirs,

CJSC Belarussian Oil Company informs about today's oil products sale offers:

Oil product description	Amount tons	The last date of loading period	Period of the final price calculation	Produced by
<b>Formula pricing on an average month</b>				
<b>Propane fraction</b>	<b>500</b>	<b>10.11.2019</b>	<b>October</b>	<b>OJSC Naftan</b>
<b>Liquefied hydrocarbon fuel gas</b> (Loading into the Buyer's own road tank cars.)	<b>500</b>	<b>30.11.2019</b>	<b>November</b>	<b>OJSC MOZYR OR</b>
<b>Liquefied hydrocarbon fuel gas</b>	<b>500</b>	<b>30.11.2019</b>	<b>November</b>	<b>OJSC MOZYR OR</b>
<b>Motor gasoline AI-92-K5-Euro</b> (except for deliveries to the territory of Eurasian Economic Union).	<b>700</b>	<b>10.11.2019</b>	<b>October</b>	<b>OJSC Naftan</b>
<b>Motor gasoline AI-92-K5-Euro</b> (except for deliveries to the territory of Eurasian Economic Union. Loading into the Buyer's own road tank cars.).	<b>1000</b>	<b>20.11.2019</b>	<b>October</b>	<b>OJSC MOZYR OR</b>
<b>Feedstock for petroleum bitumen production, 1, 2 grade</b> (except for deliveries to the territory of Ukraine, Moldova, Lithuania, Latvia, Estonia and Eurasian Economic Union. To heat the product and for its further shipment to the ports, shipment to station Rimkai is allowed.)	<b>5000</b>	<b>05.12.2019</b>	<b>November</b>	<b>OJSC MOZYR OR</b>

<b>Jet fuel RT grade</b> (Deliveries to the territory of Ukraine)	1000	10.12.2019	November	OJSC Naftan
<b>Road bitumen</b> (Loading into the Buyer's own road tank cars. Except for deliveries to Eurasian Economic Union)	2000	10.11.2019	October	OJSC Naftan
<b>Road bitumen</b> (except for deliveries to Eurasian Economic Union)	2000	10.11.2019	October	OJSC Naftan
<b>Road bitumen</b> (Loading into the Buyer's own road tank cars. Except for deliveries to Eurasian Economic Union)	1000	05.11.2019	October	OJSC MOZYR OR
<b>Road bitumen</b> (except for deliveries to Eurasian Economic Union)	1000	05.11.2019	October	OJSC MOZYR OR
<b>Fix price</b>				
<b>Road bitumen</b> (Loading into the Buyer's own road tank cars. Except for deliveries to Eurasian Economic Union)	500	10.11.2019	-	OJSC Naftan
<b>Road bitumen</b> (except for deliveries to Eurasian Economic Union)	500	10.11.2019	-	OJSC Naftan
<b>Road bitumen</b> (Loading into the Buyer's own road tank cars. Except for deliveries to Eurasian Economic Union)	200	05.11.2019	-	OJSC MOZYR OR
<b>Road bitumen</b> (except for deliveries to Eurasian Economic Union)	200	05.11.2019	-	OJSC MOZYR OR
<b>Road bitumen</b> (road tank cars in clovertainers)	88	30 calendar days from the date of sale	-	OJSC Naftan
<b>C-10 aromatic hydrocarbons mix</b>	180	30 calendar days from the date of sale	-	OJSC Naftan
<b>Petroleum solvent Nefras S2-80/120 (Higher grade)</b>	60	30 calendar days from the date of sale	-	OJSC Naftan
<b>On FOB terms</b>				
<b>Hudrotreated vacuum gasoil</b> The contract shall be concluded via affiliated company of CJSC Belarusian Oil Company – that is «BNK (UK) Ltd.»	30000	<b>Period of the final price calculation:</b> November, 2019. <b>Delivery basis:</b> <b>FOB port Riga terminal AO B.L.B. Baltijas Terminals</b> (Laytime for each parcel – 36 h.), 15 000 tons - tanker nomination <b>07-11.11.2019</b> ; 15 000 tons - tanker nomination <b>12-16.11.2019</b> . <b>FOB port Muuga terminal AS Liwathon E.O.S.,</b> (Tankers with draught up to 17.1 m, length up to 200 m are accepted. Laytime – 48 h.), tanker nomination <b>14-18.11.2019</b> . <b>FOB port Muuga terminal Vesta Terminal Tallinn OU,</b> (Tankers with draught up to 17.1 m are accepted. Laytime – 6 h.), tanker nomination <b>12-16.11.2019</b> .		OJSC MOZYR OR

<p><b>Motor gasoline AI-92-K2</b> The contract shall be concluded via affiliated company of CJSC Belarusian Oil Company – that is «BNK (UK) Ltd.»</p>	<p><b>14000</b></p>	<p><b>Period of the final price calculation:</b> the period from the date following the date of the bidding till October 31th, 2019 inclusive. <b>Delivery basis:</b> <b>FOB port Ventspils terminal «Ventspils Nafta terminals»,</b> (Tankers with draught up to 12,5 m. Laytime – 36 h.) tanker nomination <b>15-19.11.2019.</b> <b>FOB port Riga, terminal «PARS Terminals»</b> (Tankers with draught up to 9 m. Laytime for each parcel– 30 h.), 7 000 tons - tanker nomination <b>05-09.11.2019;</b> 7 000 tons - tanker nomination <b>15-19.11.2019.</b> <b>FOB port Klaipeda terminal «Klaipedos nafta»</b> (without segregation, but preserving the quality parameters within respective GOST. Tankers with draught up to 12,5 m length up to 270 m are accepted. Laytime– 68 h.), tanker nomination <b>15-20.11.2019.</b> <b>FOB port Klaipeda terminal «Kroviniu Terminals»,</b> (Laytime - 36 h.), 7 000 tons - tanker nomination 09-11.11.2019; 7 000 tons - tanker nomination 13-14.11.2019. <b>FOB port Muuga terminal «Vesta Terminal Tallinn OU»,</b> (Laytime for each parcel - 15 h.) Maximum accumulation: up to 4 400 tons (+/- 10% in the seller's option). Regular lifting of the goods from the terminal during the period 12-25.11.2019.</p>	<p><b>OJSC MOZYR OR</b></p>
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In case you are interested in purchasing of above mentioned oil products kindly send your price offer to fax: **+375 17 279 93 01** or e-mail: [info@bnk.by](mailto:info@bnk.by), [zaycev@bnk.by](mailto:zaycev@bnk.by) (Zaycev Vladimir, phone: + 375 (17) 279 93 25), [cherkasov@bnk.by](mailto:cherkasov@bnk.by) (Cherkasov Denis, phone: + 375 (17) 279 93 30/9340). Offers should be sent until 17.30 Minsk time (GMT+2).

Best regards,

Deputy chief marketing department



Vladimir Zaycev