



**Закрытае акцыянернае таварыства
«БЕЛАРУСКАЯ НАФТАВАЯ
КАМПАНИЯ»**

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УНП 190832326

Р/р № 3012000007547 у ААБ «Беларусбанк»,
пр-т Дзяржынскага, 18, г. Мінск, код 795

**Закрытае акцыянернае грамадства
«БЕЛОРУССКАЯ НЕФТЯНАЯ
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12.09.2017 № 2-2-20/6590

Sales of oil products

Dear Sirs,

CJSC Belarussian Oil Company informs about today's oil products sale offers:

Oil product description	Amount, tons	The last date of loading period	Produced by
Formula pricing on an average month			
Jet fuel Jet A-1 grade Delivery destination: all countries except Ukraine, Moldova and loading at Sea ports.	1000	10.10.2017	OJSC Naftan
Jet fuel Jet A-1 grade Delivery destination: only to the territory of EU.	1000	10.10.2017	OJSC Naftan
50ppm ULSD, C grade, Diesel DT-L-K4	1000	10.10.2017	OJSC Naftan
50ppm ULSD, C grade, Diesel DT-L-K4 Delivery destination: all countries except Ukraine, Moldova and Poland.	1000	10.10.2017	OJSC Naftan
Motor gasoline AI-98-K5-Euro Delivery destination: all countries except for deliveries to the territory of Eurasian Economic Union.	120	30.09.2017	OJSC MOZYR OR

Motor gasoline AI-95-K5-Euro Delivery destination: all countries except for deliveries to the territory of Eurasian Economic Union.	380	20.09.2017	OJSC MOZYR OR
Motor gasoline AI-95-K5-Euro Delivery destination: all countries except for deliveries to the territory of Eurasian Economic Union. Delivery basis FCA Mozyr-11. Loading into the Buyer's own road tank cars.	100	20.09.2017	OJSC MOZYR OR
Fuel Oil M 100 Delivery destination: all countries except loading at Sea ports.	2520	20.10.2017	OJSC MOZYR OR
Fuel Oil M 100 For bunkering purposes	2000	10.10.2017	OJSC Naftan
Road bitumen 70/100 grade (Delivery of road transport transport. Except for deliveries to the territory Eurasian Economic Union).	500	10.10.2017	OJSC Naftan
Liquefied hydrocarbon fuel gas Delivery basis FCA park of the liquefied gases by OJSC Mozyr OR. Loading into the Buyer's own road tank cars.	200	30.09.2017	OJSC MOZYR OR
On conditions FOB *			
50ppm ULSD, C grade, Diesel DT-L-K4 The contract shall be concluded via affiliated company of CJSC Belarusian Oil Company – that is BNK (UK) Ltd.	20000	Delivery basis: FOB port Riga terminal «Naftimpeks Terminal» (<i>Tankers with draught up to 15 m, length up to 250 m and breadth up to 33 m are accepted. Laytime – 30 h.</i>), tanker nomination 11-13.10.2017 . FOB port Ventspils terminal «Ventspils nafta terminals» , (<i>without segregation but preserving the quality parameters within respective GOST. Laytime – 48 h.</i>), 10 000 tons - tanker nomination 30.09-04.10.2017 ; 10 000 tons - tanker nomination 09-13.10.2017 . The terminal reserves its right to change the loading periods.	OJSC Naftan

Motor gasoline Ron 92, AI-92-K5-Euro/ AI-92-K2 The contract shall be concluded via affiliated company of CJSC Belarusian Oil Company – that is BNK (UK) Ltd.	33000	Delivery basis: FOB port Klaipeda terminal «Kroviniu Terminalas», (without segregation, but preserving the quality parameters within respective GOST. Saturated vapour pressure up to 60 kPa. Oxygenates content is possible. Sulfur mass fraction – max 50 ppm. Laytime – 36h.), tanker nomination 25-30.10.2017. The nomination windows are stipulated subject to further narrowing to 2-day windows in the seller's option. Part of the Goods volume can be redirected to a different port with the price change by the difference in tariffs if agreed with CJSC Belarusian Oil Company.	OJSC Naftan
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* In case the Buyer fails to perform the shipment within the due terms CJSC Belarusian Oil Company reserves its right to cancel the deal.

In case you are interested in purchasing of above mentioned oil products kindly send your price offer to fax: **+375 17 279 93 01** or e-mail: info@bnk.by, komkova@bnk.by (Komkova Alena, phone: + 375 (17) 279 93 24), kuncevich@bnk.by (Kuntsevich Eugene, phone: + 375 (17) 279 93 30). Offers should be sent until 16.30 Minsk time (GMT+2).

Oil products might be delivered by motor transport from Mozyr-11 refinery terminal in 24 metric ton lots. Enquiries by e-mail: volchek@bnk.by (Daria Volchek, phone: + 375 (17) 279 93 00 (9535)), bartosh@bnk.by (Olga Bartosh, phone: + 375 (17) 279 93 00 (9533)), kuncevich@bnk.by (Kuntsevich Eugene, phone: + 375 (17) 279 93 30).

Best regards,

Head of export sales division
marketing department



Eugene Kuncevich