



**Закрытае акцыянернае таварыства
«БЕЛАРУСКАЯ НАФТАВАЯ
КАМПАНИЯ»**

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УНП 190832326

Р/р № 3012000007547 у ААБ «Беларусбанк»,
пр-т Дзяржынскага, 18, г. Мінск, код 795

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24.06.2019 № 2-2-17/4605

Sales of oil products

Dear Sirs,

CJSC Belarussian Oil Company informs about today's oil products sale offers:

Oil product description	Amount tons	The last date of loading period	Period of the final price calculation	Produced by
Formula pricing on an average month				
Liquefied hydrocarbon fuel gas	1000	31.07.2019	July	OJSC MOZYR OR
Liquefied hydrocarbon fuel gas (Loading into the Buyer's own road tank cars)	500	31.07.2019	July	OJSC MOZYR OR
Feedstock for petroleum bitumen production, 2, 3 grade (except for deliveries to the territory of Ukraine, Moldova, Lithuania, Latvia, Estonia and Eurasian Economic Union. To heat the product and for its further shipment to the ports, shipment to station Rimkai is allowed.)	5000	10.07.2019	June	OJSC Naftan
Feedstock for petroleum bitumen production, 1,2 grade (except for deliveries to the territory of Ukraine, Moldova, Lithuania, Latvia, Estonia and Eurasian Economic Union. To heat the product and for its further shipment to the ports, shipment to station Rimkai is allowed.)	5000	31.07.2019	July	OJSC MOZYR OR

Road bitumen (Loading into the Buyer's own road tank cars. except for deliveries to Ukraine, Moldova and Eurasian Economic Union)	3000	05.07.2019	June	OJSC Naftan
Road bitumen (Loading into the Buyer's own road tank cars. except for deliveries to Ukraine, Moldova and Eurasian Economic Union)	2000	10.08.2019	July	OJSC Naftan
Road bitumen (except for deliveries to Ukraine, Moldova and Eurasian Economic Union)	3000	05.07.2019	June	OJSC Naftan
Road bitumen (except for deliveries to Ukraine, Moldova and Eurasian Economic Union)	2000	10.08.2019	July	OJSC Naftan
Road bitumen (Loading into the Buyer's own road tank cars. except for deliveries to Eurasian Economic Union)	8000	05.07.2019	June	OJSC Naftan
Road bitumen (Loading into the Buyer's own road tank cars. except for deliveries to Eurasian Economic Union)	2000	10.08.2019	July	OJSC Naftan
Road bitumen (except for deliveries to Eurasian Economic Union)	3000	05.07.2019	June	OJSC Naftan
Road bitumen (except for deliveries to Eurasian Economic Union)	2000	10.08.2019	July	OJSC Naftan
Road bitumen (Loading into the Buyer's own road tank cars. Deliveries to the territory of Poland)	1000	05.07.2019	June	OJSC Naftan
Road bitumen (Loading into the Buyer's own road tank cars. Deliveries to the territory of Poland)	1000	10.08.2019	July	OJSC Naftan

Road bitumen (Loading into the Buyer's own road tank cars.)	6000	05.08.2019	July	OJSC MOZYR OR
Road bitumen	4000	05.08.2019	July	OJSC MOZYR OR
Motor gasoline AI-100-K5-Euro	300	30.06.2019	June	OJSC MOZYR OR
Motor gasoline AI-100-K5-Euro	300	31.07.2019	July	OJSC MOZYR OR
Motor gasoline AI-98-K5-Euro	300	30.06.2019	June	OJSC MOZYR OR
Motor gasoline AI-98-K5-Euro	300	31.07.2019	July	OJSC MOZYR OR
Motor gasoline AI-95-K5-Euro (Loading into the Buyer's own road tank cars.)	300	30.06.2019	June	OJSC MOZYR OR
Motor gasoline AI-95-K5-Euro (Loading into the Buyer's own road tank cars.)	300	31.07.2019	July	OJSC MOZYR OR
Motor gasoline AI-95-K5-Euro	1000	30.06.2019	June	OJSC MOZYR OR
Motor gasoline AI-95-K5-Euro	1000	31.07.2019	July	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro	1000	30.06.2019	June	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro	1000	31.07.2019	July	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro (Loading into the Buyer's own road tank cars.)	300	30.06.2019	June	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro (Loading into the Buyer's own road tank cars.)	300	31.07.2019	July	OJSC MOZYR OR
Methyl tert-butyl ether (Except for deliveries to the territory Eurasian Economic Union)	1000	31.07.2019	July	OJSC MOZYR OR
Fix price				
Road bitumen (road tank cars in clovertainers)	88	10.06.2019	-	OJSC Naftan
Road bitumen	2000	05.07.2019	-	OJSC Naftan
Road bitumen	2000	05.08.2019	-	OJSC MOZYR OR

On FOB terms		
<p>Straight-run vacuum gasoil The contract shall be concluded via affiliated company of CJSC Belarusian Oil Company – that is «BNK (UK) Ltd.»</p>	<p>42000</p>	<p>Period of the final price calculation: July. Delivery basis: FOB port Riga terminal «BLB», (Laytime for each parcel - 36 h.) 15 000 tons - tanker nomination 10-14.07.2019; 15 000 tons - tanker nomination 17-21.07.2019; 12 000 tons - tanker nomination 24-28.07.2019. FOB port Muuga terminal «Vesta Terminal Tallinn OU», (Tankers with draught up to 17,1 m are accepted. Laytime– 68 h.), tanker nomination 27-31.07.2019. FOB port Muuga terminal AS Liwathon E.O.S., (Tankers with draught up to 18 m are accepted. Laytime for each parcel – 36 h.), 15 000 tons - tanker nomination 10-14.07.2019; 15 000 tons - tanker nomination 17-21.07.2019; 12 000 tons - tanker nomination 27-31.07.2019. FOB port Sillamae terminal «Alexela Sillamae Ltd», (Tankers with draught up to 15.8 m, length up to 275 m are accepted. Laytime – 68 h.), tanker nomination 26.07-05.08.2019. FOB port Yst’-Luga terminal «Yst’-Luga Oil» (Laytime - 56 h.). tanker nomination 26-30.07.2019. FOB port Vysotsk terminal «RPK – Vysotsk», (Laytime - 68 h.). tanker nomination 25.07-05.08.2019. Nomination window is stipulated subject to further narrowing to 2-day windows in the seller’s option.</p>
		<p>OJSC MOZYR OR</p>

In case you are interested in purchasing of above mentioned oil products kindly send your price offer to fax: **+375 17 279 93 01** or e-mail: info@bnk.by, zaycev@bnk.by (Zaycev Vladimir, phone: + 375 (17) 279 93 25). Offers should be sent until 17.30 Minsk time (GMT+2).

Best regards,

Deputy chief
marketing department



Vladimir Zaycev