APPENDIX 2

**(Tender bid shall be executed on a company’s letterhead)**

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(Date)

Dear Sirs,

In response to your invitation dated \_\_\_\_\_\_\_\_\_ No \_\_\_\_\_\_\_\_\_ and according to the terms and conditions of the Tender Participation Agreement dated \_\_\_\_\_\_\_No\_\_\_\_\_\_\_\_\_ the company \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_presents its tender bid for the purchase of **Motor gasoline AI-92-K3 with the guarantee of saturated vapour pressure up to 60 kPa** produced by OJSC Naftan in the quantity of 30 000 mt monthly   
(-10%/+25% in the Seller’s option) during the period April – August 2018:

|  |  |  |
| --- | --- | --- |
| Delivery basis | Premium/discount on the delivery basis, USD | Destination country |
| FOB port Klaipeda, Lithuania, Kroviniu Terminalas |  |  |
| FOB port Riga, Latvia, SIA Naftimpeks Terminal |  |  |
| FOB port Riga, Latvia, SIA Pars Terminals |  |  |
| FOB port Ventspils, Latvia, Ventspils Nafta Terminals |  |  |
| FOB port Muuga, Estonia, Vopak E.O.S., AS Terminal |  |  |
| FOB port Vysotsk, Russian Federation, ОJSC RPK-Vysotsk Lukoil II Terminal |  |  |
| CIF port \_\_\_\_\_\_\_\_\_ (through the specified ports and terminals) |  |  |

All other terms and conditions shall be in accordance with the tender terms.

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(Name, Surname)

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(Title)

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(Authorised signature)

Seal

**(Tender bid shall be executed on a company’s letterhead)**

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(Date)

Dear Sirs,

In response to your invitation dated \_\_\_\_\_\_\_\_\_ No \_\_\_\_\_\_\_\_\_ and according to the terms and conditions of the Tender Participation Agreement dated \_\_\_\_\_\_\_No\_\_\_\_\_\_\_\_\_ the company \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_presents its tender bid for the purchase of **Fraction of aromatic hydrocarbons** produced by OJSC Naftan in the quantity of 30 000 mt monthly (-10%/+25% in the Seller’s option) during the period April – August 2018:

|  |  |  |
| --- | --- | --- |
| Delivery basis | Premium/discount on the delivery basis, USD | Destination country |
| FOB port Klaipeda, Lithuania, Kroviniu Terminalas |  |  |
| FOB port Riga, Latvia, SIA Naftimpeks Terminal |  |  |
| FOB port Riga, Latvia, SIA Pars Terminals |  |  |
| FOB port Ventspils, Latvia, Ventspils Nafta Terminals |  |  |
| FOB port Muuga, Estonia, Vopak E.O.S., AS Terminal |  |  |
| FOB port Vysotsk, Russian Federation, ОJSC RPK-Vysotsk Lukoil II Terminal |  |  |
| CIF port \_\_\_\_\_\_\_\_\_ (through the specified ports and terminals) |  |  |

All other terms and conditions shall be in accordance with the tender terms.

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(Name, Surname)

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(Title)

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(Authorised signature)

Seal

**(Tender bid shall be executed on a company’s letterhead)**

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(Date, No)

Dear Sirs,

In response to your invitation dated \_\_\_\_\_\_\_\_\_ No \_\_\_\_\_\_\_\_\_ and according to the terms and conditions of the Tender Participation Agreement dated \_\_\_\_\_\_\_No\_\_\_\_\_\_\_\_\_ the company \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_presents its tender bid for the purchase of **Mixed residual oil** produced by OJSC Naftan in the quantity of 10 000 mt (+/-25% in the Seller’s option) in April 2018, 25 000 mt (+/-25% in the Seller’s option) monthly during the period May – August 2018 and November 2018 – March 2019, 15 000 mt (±25% in the Seller’s option) monthly during the period September – October 2018, total amount 265 000 mt (±25% in the Seller’s option):

|  |  |  |
| --- | --- | --- |
| Delivery basis | Premium/discount on the delivery basis, USD | Destination country |
| FOB port Riga, Latvia, AO B.L.B. Baltijas Terminals |  |  |
| FOB port Muuga, Estonia, Vopak E.O.S., AS Terminal |  |  |
| FOB port Tallin, Estonia, Dekoil OU Terminal |  |  |
| FOB port Sillamae, Estonia, Alexela Sillamae Ltd Terminal |  |  |
| CIF port \_\_\_\_\_\_\_\_\_ (through the specified ports and terminals) |  |  |

All other terms and conditions shall be in accordance with the tender terms.

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(Name, Surname)

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(Title)

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(Authorised signature)

Seal