



**Закрытае акцыянернае таварыства
«БЕЛАРУСКАЯ НАФТАВАЯ
КАМПАНІЯ»**

вул. Ляшчынскага, 4а, пак.305,
220140, г. Мінск, Рэспубліка Беларусь
тэл. +375 17 279 93 00, факс +375 17 279 93 01
e-mail: info@bnk.by
УНП 190832326

Р/р № 3012000007547 у ААБ «Беларусбанк»,
пр-т Дзяржынскага, 18, г. Мінск, код 795

**Закрытое акцыянернае грамадства
«БЕЛОРУССКАЯ НЕФТЯНАЯ
КОМПАНИЯ»**

ул. Лещинского, 4а, ком.305,
220140, г. Минск, Республика Беларусь
тэл. +375 17 279 93 00, факс +375 17 279 93 01
e-mail: info@bnk.by
УНП 190832326

Р/с № 3012000007547 в АСБ «Беларусбанк»,
пр-т, Дзержинского, 18, г. Минск, код 795

05.10.2017 № 2-2-20/7267

Sales of oil products

Dear Sirs,

CJSC Belarussian Oil Company informs about today's oil products sale offers:

Oil product description	Amount, tons	The last date of loading period	Produced by
Formula pricing on an average month			
50ppm ULSD, C grade, Diesel DT-L-K4	700	10.11.2017	OJSC Naftan
Propane-butane automotive	500	10.11.2017	OJSC Naftan
Motor gasoline AI-92-K5-Euro Delivery destination: all countries except loading at Sea ports.	120	10.11.2017	OJSC Naftan
Road bitumen 70/100 grade (Delivery of railway transport transport. Except for deliveries to the territory Eurasian Economic Union).	10000	10.11.2017	OJSC Naftan
Road bitumen 70/100 grade (Delivery of road transport transport. Except for deliveries to the territory Eurasian Economic Union).	500	10.11.2017	OJSC Naftan

Fuel Oil M 100 Delivery destination: all countries except loading at Sea ports.	500	20.11.2017	OJSC MOZYR OR
Fuel Oil M 100 Delivery destination: all countries except loading at Sea ports.	700	31.10.2017	OJSC MOZYR OR
Fix price			
Propane-butane automotive	500	10.11.2017	OJSC Naftan
On conditions FOB *			
Straight-run vacuum gasoil The contract shall be concluded via affiliated company of CJSC Belarusian Oil Company – that is BNK (UK) Ltd.	30000	Delivery basis: FOB port Riga terminal «BLB», 15 000 tons - tanker nomination 06-10.11.2017; 15 000 tons - tanker nomination 14-18.11.2017. FOB port Nikolayev terminal Nikolayev NPK (tankers with draught up to 10.3 m, length up to 195 m and width up to 32.25 m are accepted. Laytime - 48 h.), tanker nomination 14-18.11.2017. FOB port Odessa terminal «Odessa NPK» (acceptable water content – up to 0,7%. Laytime- 48 h.), tanker nomination 14-18.11.2017. FOB port Sillamae terminal «Alexela Sillamae Ltd», (<i>Tankers with draught up to 14,2 m, length up to 275 m are accepted. Laytime – 48 h.</i>) tanker nomination 15-19.11.2017. FOB port Muuga terminal «VOPAK E.O.S.» , (<i>Laytime – 48 h.</i>) tanker nomination 15-19.11.2017. Nomination window is stipulated subject to further narrowing to 2-day windows in the seller's option.	OJSC Mozyr OR

* In case the Buyer fails to perform the shipment within the due terms CJSC Belarusian Oil Company reserves its right to cancel the deal.

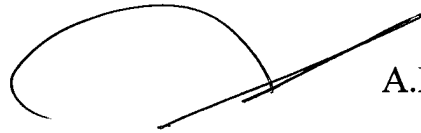
In case you are interested in purchasing of above mentioned oil products kindly send your price offer to fax: **+375 17 279 93 01** or e-mail: **info@bnk.by**, **komkova@bnk.by** (Komkova Alena, phone: + 375 (17) 279 93 24), **zadorozhny@bnk.by** (Zadorozhny Alexey, phone: + 375 (17) 279 93 25),

kuncevich@bnk.by (Kuntsevich Eugene, phone: + 375 (17) 279 93 30). Offers should be sent until 16.30 Minsk time (GMT+2).

Oil products might be delivered by motor transport from Mozyr-11 refinery terminal in 24 metric ton lots. Enquiries by e-mail: volchek@bnk.by (Daria Volchek, phone: + 375 (17) 279 93 00 (9535)), kuncevich@bnk.by (Kuntsevich Eugene, phone: + 375 (17) 279 93 30(9530)).

Best regards,

Deputy chief
marketing department

A handwritten signature in black ink, consisting of a large, sweeping loop followed by a diagonal stroke.

A.I.Zadorozhny