



**Закрытае акцыянернае таварыства
«БЕЛАРУСКАЯ НАФТАВАЯ
КАМПАНІЯ»**

вул. Ляшчынскага, 4а, пак.305,
220140, г. Мінск, Рэспубліка Беларусь
тэл. +375 17 279 93 00, факс +375 17 279 93 01
e-mail: info@bnk.by
УНП 190832326

Р/р № 3012000007547 у ААБ «Беларусбанк»,
пр-т Дзяржынскага, 18, г. Мінск, код 795

**Закрытое акцыянернае грамадства
«БЕЛОРУССКАЯ НЕФТЯНАЯ
КОМПАНИЯ»**

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пр-т, Дзержинского, 18, г. Минск, код 795

02.05.2017 № 2-2-20/3148

Oil products selling

Dear Sirs,

CJSC Belarusian Oil Company informs you that at the moment it offers for sale the following oil products:

Oil product description	Amount, tonnes	Shipment	Produced by
Formula pricing on an average month			
Jet fuel RT grade <u>(Deliveries only to the territory of Ukraine.)</u>	1000*	10.06.2017	OJSC Naftan
Jet fuel RT grade <u>(except for deliveries to the territory of Ukraine, Moldova).</u>	1000	10.06.2017	OJSC Naftan
Diesel fuel DT-L-K5, grade C	1000	10.06.2017	OJSC Naftan
Diesel fuel DT-L-K5, grade C <u>(except for deliveries to the territory of Ukraine, Moldova, Poland).</u>	2000	10.06.2017	OJSC Naftan
Diesel fuel DT-L-K5, grade C <u>(except for deliveries to the territory of Ukraine, Moldova, Poland, Lithuania).</u>	6000	10.06.2017	OJSC Naftan

Diesel fuel DT-L-K5, grade C (except for deliveries to the territory of Ukraine, Moldova, Poland, Lithuania, Latvia).	1000	10.06.2017	OJSC Naftan
Diesel fuel DT-L-K5, grade C (except for deliveries to the territory of Ukraine, Moldova).	1000	10.06.2017	OJSC Naftan
Diesel fuel DT-L-K5, class 2	2000	31.05.2017	OJSC MOZYR OR
Diesel fuel DT-L-K5, class 2 (except for deliveries to the territory of Ukraine, Moldova).	2000	31.05.2017	OJSC MOZYR OR
Diesel fuel DT-L-K5, grade C	500	31.05.2017	OJSC MOZYR OR
Diesel fuel DT-L-K5, grade C (except for deliveries to the territory of Ukraine, Moldova).	1000	31.05.2017	OJSC MOZYR OR
Diesel fuel DT-L-K5, grade C (Deliveries only to the territory of Moldova)	1500	31.05.2017	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro (without right to transship the cargo in ports)	500	10.05.2017	OJSC Naftan
Motor gasoline AI-92-K5-Euro (without right to transship the cargo in ports)	1000	10.06.2017	OJSC Naftan
Motor gasoline AI-98-K5-Euro	500	31.05.2017	OJSC MOZYR OR
Motor gasoline AI-95-K5-Euro	3500	31.05.2017	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro	1000	31.05.2017	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro (Deliveries only to the territory of Moldova)	1000	31.05.2017	OJSC MOZYR OR
Fuel oil 100 (without right to transship the cargo in ports)	1225	10.05.2017	OJSC MOZYR OR
Fuel oil 100 (without right to transship the cargo in ports)	2600	31.05.2017	OJSC MOZYR OR
Fuel oil 100 (For bunkering purposes)	1000	10.06.2017	OJSC Naftan

Liquefied hydrocarbon fuel gas (The final price is calculated by quotations days for the period from the 10th to the 12th day of May, 2017 inclusive)	1000	10.05.2017	OJSC MOZYR OR
Liquefied hydrocarbon fuel gas	1000	31.05.2017	OJSC MOZYR OR
Liquefied hydrocarbon fuel gas (except for deliveries to the territory of Ukraine, Moldova. The final price is calculated by quotations days for the period from the 10th to the 12th day of May, 2017 inclusive).	1000	10.05.2017	OJSC MOZYR OR
Liquefied hydrocarbon fuel gas (except for deliveries to the territory of Ukraine, Moldova).	1000	31.05.2017	OJSC MOZYR OR
On conditions FOB**			
Hudrotreated vacuum gasoil The contract shall be concluded via affiliated company of CJSC Belarusian Oil Company – that is BNK (UK) Ltd.	15000	Delivery basis: FOB port Riga terminal «BLB», tanker nomination 03-07.06.2017. FOB port Nikolayev terminal Nikolayev NPK tanker nomination 03-07.06.2017. (tankers with draught up to 10.3 m, length up to 195 m and width up to 32.25 m are accepted. Laytime- 30 h.). FOB port Odessa terminal «Odessa NPK» (Laytime- 36 h.) tanker nomination 03-07.06.2017. FOB port Sillamae terminal «Alexela Sillamae Ltd», (Tankers with draught up to 14.2 m, length up to 275 m. Laytime- 36 h.) tanker nomination 03-07.06.2017. Nomination window is stipulated subject to further narrowing to 2-day windows in the seller's option.	OJSC MOZYR OR

Motor gasoline AI-92-K5-Euro The contract shall be concluded via affiliated company of CJSC Belarusian Oil Company – that is BNK (UK) Ltd.	37000	Delivery basis: FOB port Klaipeda terminal AB «Klaipedos nafta». Without segregation, but preserving the quality parameters within respective GOST. Laytime – 58 h.) tanker nomination 24- 26.05.2017	OJSC MOZYR OR
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*- In case you are interested, please, inform us on the volume of Jet fuel RT grade planned to be purchased, correction rate or price you can offer, not later than **02 May 16.30** (local time in the Republic of Belarus GMT+3), via e-mail: roman@beloil.com.ua (Mit'kovets Roman, tel. +38 (067) 232-78-63).

** - 1) In case the Buyer fails to perform the shipment within the due terms CJSC Belarusian Oil Company reserves its right to cancel the deal;

2) Transfer of goods in the ITT possible as agreed only if the buyer of the bill of lading.

In case you are interested, please, inform us on the volume of oil products planned to be purchased, correction rate or price you can offer, not later than **02 May 16.30** (local time in the Republic of Belarus GMT+3), via fax: **+375 17 279 93 01** or e-mail: info@bnk.by, komkova@bnk.by (Komkova Alena, tel. + 375 (17) 279 93 24), zadorozhny@bnk.by (Zadorozhny Alex, тел. + 375 (17) 279 93 25), kuncevich@bnk.by (Kuntsevich Eugene, тел. + 375 (17) 279 93 30).

It's also possible to supply oil products by automobile tanks by 24 tonnes from Mozyr-11 oil depot. In case you are interested, please, inform us, e-mail: volchek@bnk.by (Daria Volchek tel. + 375 (17) 279 93 00 (9535)), bartosh@bnk.by (Olga Bartosh, tel. + 375 (17) 279 93 00 (9533)).

Best regards,

Head of export sales division
marketing department



Eugene Kuncevich