Закрытае акцыянернае таварыства
«БЕЛАРУСКАЯ НАФТАВАЯ КАМПАНІЯ»
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УНП 190832326
Р/р № 3012000007547 у ААБ «Беларусбанк»,
пр-т Дзяржынскага, 18, г. Мінск, код 795

Закрытое акционерное общество
«БЕЛОРУССКАЯ НЕФТЯНАЯ КОМПАНИЯ»
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пр-т, Дзержинского, 18, г. Минск, код 795

02.05.2017 № 2-2-20/3148

Oil products selling

Dear Sirs,

CJSC Belarusian Oil Company informs you that at the moment it offers for sale the following oil products:

Oil product description	Amount, tonnes	Shipment	Produced by
Formula pricing on an average month			
Jet fuel RT grade (Deliveries only to the territory of Ukraine.)	**1000***	**10.06.2017**	**OJSC Naftan**
Jet fuel RT grade (except for deliveries to the territory of Ukraine, Moldova).	**1000**	**10.06.2017**	**OJSC Naftan**
Diesel fuel DT-L-K5, grade C	**1000**	**10.06.2017**	**OJSC Naftan**
Diesel fuel DT-L-K5, grade C (except for deliveries to the territory of Ukraine, Moldova, Poland).	**2000**	**10.06.2017**	**OJSC Naftan**
Diesel fuel DT-L-K5, grade C (except for deliveries to the territory of Ukraine, Moldova, Poland, Lithuania).	**6000**	**10.06.2017**	**OJSC Naftan**

Diesel fuel DT-L-K5, grade C (except for deliveries to the territory of Ukraine, Moldova, Poland, Lithuania, Latvia).	**1000**	**10.06.2017**	**OJSC Naftan**
Diesel fuel DT-L-K5, grade C (except for deliveries to the territory of Ukraine, Moldova).	**1000**	**10.06.2017**	**OJSC Naftan**
Diesel fuel DT-L-K5, class 2	**2000**	**31.05.2017**	**OJSC MOZYR OR**
Diesel fuel DT-L-K5, class 2 (except for deliveries to the territory of Ukraine, Moldova).	**2000**	**31.05.2017**	**OJSC MOZYR OR**
Diesel fuel DT-L-K5, grade C	**500**	**31.05.2017**	**OJSC MOZYR OR**
Diesel fuel DT-L-K5, grade C (except for deliveries to the territory of Ukraine, Moldova).	**1000**	**31.05.2017**	**OJSC MOZYR OR**
Diesel fuel DT-L-K5, grade C (Deliveries only to the territory of Moldova)	**1500**	**31.05.2017**	**OJSC MOZYR OR**
Motor gasoline AI-92-K5-Euro (without right to transship the cargo in ports)	**500**	**10.05.2017**	**OJSC Naftan**
Motor gasoline AI-92-K5-Euro (without right to transship the cargo in ports)	**1000**	**10.06.2017**	**OJSC Naftan**
Motor gasoline AI-98-K5-Euro	**500**	**31.05.2017**	**OJSC MOZYR OR**
Motor gasoline AI-95-K5-Euro	**3500**	**31.05.2017**	**OJSC MOZYR OR**
Motor gasoline AI-92-K5-Euro	**1000**	**31.05.2017**	**OJSC MOZYR OR**
Motor gasoline AI-92-K5-Euro (Deliveries only to the territory of Moldova)	**1000**	**31.05.2017**	**OJSC MOZYR OR**
Fuel oil 100 (without right to transship the cargo in ports)	**1225**	**10.05.2017**	**OJSC MOZYR OR**
Fuel oil 100 (without right to transship the cargo in ports)	**2600**	**31.05.2017**	**OJSC MOZYR OR**
Fuel oil 100 (For bunkering purposes)	**1000**	**10.06.2017**	**OJSC Naftan**

Liquefied hydrocarbon fuel gas (The final price is calculated by quotations days for the period throughout all quotation days of the week of the Goods shipment)	**1000**	**10.05.2017**	**OJSC MOZYR OR**
Liquefied hydrocarbon fuel gas	**1000**	**31.05.2017**	**OJSC MOZYR OR**
Liquefied hydrocarbon fuel gas (except for deliveries to the territory of Ukraine, Moldova. The final price is calculated by quotations days for the period throughout all quotation days of the week of the Goods shipment).	**1000**	**10.05.2017**	**OJSC MOZYR OR**
Liquefied hydrocarbon fuel gas (except for deliveries to the territory of Ukraine, Moldova).	**1000**	**31.05.2017**	**OJSC MOZYR OR**
On conditions FOB**			
Hudrotreated vacuum gasoil The contract shall be concluded via affiliated company of CJSC Belarusian Oil Company – that is BNK (UK) Ltd.	**15000**	**Delivery basis:** **FOB port Riga terminal «BLB»,** tanker nomination **03-07.06.2017.** **FOB port Nikolayev terminal Nikolayev NPK** tanker nomination **03-07.06.2017.** (tankers with draught up to 10.3 m, length up to 195 m and width up to 32.25 m are accepted. Laytime- 30 h.). **FOB port Odessa terminal «Odessa NPK»** (Laytime- 36 h.) tanker nomination **03-07.06.2017.** **FOB port Sillamae terminal «Alexela Sillamae Ltd»,** (Tankers with draught up to 14.2 m, length up to 275 m. Laytime- 36 h.) tanker nomination **03-07.06.2017.** Nomination window is stipulated subject to further narrowing to 2-day windows in the seller's option.	**OJSC MOZYR OR**

Motor gasoline AI-92-K5-Euro The contract shall be concluded via affiliated company of CJSC Belarusian Oil Company – that is BNK (UK) Ltd.	**37000**	**Delivery basis:** **FOB port Klaipeda terminal AB «Klaipedos nafta»,** Without segregation, but preserving the quality parameters within respective GOST. Laytime – 58 h.) tanker nomination **24-26.05.2017**	**OJSC MOZYR OR**

*- In case you are interested, please, inform us on the volume of Jet fuel RT grade planned to be purchased, correction rate or price you can offer, not later than **02 May 16.30** (local time in the Republic of Belarus GMT+3), via e-mail: roman@beloil.com.ua (Mit'kovets Roman, tel. +38 (067) 232-78-63).

** - 1) In case the Buyer fails to perform the shipment within the due terms CJSC Belarusian Oil Company reserves its right to cancel the deal;

2) Transfer of goods in the ITT possible as agreed only if the buyer of the bill of lading.

In case you are interested, please, inform us on the volume of oil products planned to be purchased, correction rate or price you can offer, not later than **02 May 16.30** (local time in the Republic of Belarus GMT+3), via fax: **+375 17 279 93 01** or e-mail: info@bnk.by, komkova@bnk.by (Komkova Alena, tel. + 375 (17) 279 93 24), zadorozhny@bnk.by (Zadorozhny Alex, тел. + 375 (17) 279 93 25), kuncevich@bnk.by (Kuntsevich Eugene, тел. + 375 (17) 279 93 30).

It's also possible to supply oil products by automobile tanks by 24 tonnes from Mozyr-11 oil depot. In case you are interested, please, inform us, e-mail: volchek@bnk.by (Daria Volchek tel. + 375 (17) 279 93 00 (9535)), bartosh@bnk.by (Olga Bartosh, tel. + 375 (17) 279 93 00 (9533)).

Best regards,

Head of export sales division
marketing department

Eugene Kuncevich

Strizhov A. + 375 17 279 93 00 / 9337