APPENDIX

**Tender bid**

**(shall be executed on a company’s letterhead)**

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(date)

Dear Sirs,

With reference to your invitation dated \_\_\_\_\_\_\_\_\_ No \_\_\_\_\_\_\_\_\_ and in accordance with the terms and conditions of Tender participation agreement dated \_\_\_\_\_\_\_ No\_\_\_\_\_\_\_\_\_ the company \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_presents its tender bid for the purchase of **Fuel Oil 100** produced by **JSC Mozyr Oil Refinery** during the period **October 2019 – September 2020** in the amount of **60 000 t. in October 2019, 100 000 t. monthly from November 2019 to September 2020** (+/-10% in the Seller’s option)**. Total quantity** **1 160 000 t.** (+/-10% in the Seller’s option)**. Nominal quantity is guaranteed upon availability of refinery production**:

|  |  |  |
| --- | --- | --- |
| Delivery Basis | Payment terms\* | Correction for the chosen delivery basis, USD/t |
| **FOB port of Klaipeda, Klaipedos Nafta terminal**  **OR**  **CIF port \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_** *(specify a destination port)*  ***through the port of Klaipeda, AO Klaipedos Nafta terminal***  *(underline as appropriate)* | **MANDATORY:**  100% advance payment of the agreed monthly Goods lot, not later than two banking days before the end of the month preceding the month of the final pricing. | \_\_\_\_\_\_\_\_\_  On the terms FOB port of Klaipeda/ СIF  (*specify a destination port*) |
| ***OPTIONALLY:***  *Payment within 3 (three) calendar days from the date of bill of lading (bill of lading issuance day shall be considered as day zero), from the date of the Security payment by irrevocable letter of credit (standby letter of credit) or  L/C with a red clause*  ***(in the Seller’s option)*** | *\_\_\_\_\_\_\_\_\_*  *On the terms FOB port of Klaipeda/ СIF*  *(specify a destination port)* |
| ***OPTIONALLY:***  *100% advance payment, made in equal parts every 10 days during the period of the Goods shipment from JSC Mozyr Oil Refinery. The payment for the first lot shall be made no later than two banking days before the end of the month preceding the month of the final pricing.* | *\_\_\_\_\_\_\_\_\_*  *On the terms FOB port of Klaipeda/ СIF*  *(specify a destination port)* |

*\* Tender bids which do not contain information on the correction level in the case of 100% prepayment within the framework of the Tender shall not be considered. The decision to award the right to conclude a Supply Contract with the possibility of making a payment on the terms specified as “OPTIONAL” will be made by the Tender Organizer depending on the economic feasibility, which will be determined after consideration of the Tender participants’ bids.*

An Applicant who also takes part in an open tender of commercial bids for long-term sale of Fuel oil 100 of OJSC Naftan origin on September 19, 2019 and who has the intention to purchase both tendered oil products shall indicate the premium to the correction offered for the oil product produced both by OJSC Naftan and JSC Mozyr Oil Refinery on the chosen basis:

The premium makes\_\_\_\_\_\_\_\_\_ USD/mt.

All other terms and conditions shall be in accordance with the tender terms.

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

*(Authorised signature with full name, official seal)*