



**Закрытае акцыянернае таварыства
«БЕЛАРУСКАЯ НАФТАВАЯ
КАМПАНИЯ»**

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УНП 190832326

Р/р № 3012000007547 у ААБ «Беларусбанк»,
пр-т Дзяржынскага, 18, г. Мінск, код 795

**Закрытое акцiонерное общество
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пр-т, Дзержинского, 18, г. Минск, код 795

05.06.2017 № 2-2-20/4047

Oil products selling

Dear Sirs,

CJSC Belarusian Oil Company informs you that at the moment it offers for sale the following oil products:

Oil product description	Amount , tonnes	Shipment	Produced by
Formula pricing on an average month			
Jet fuel RT grade <u>(Deliveries only to the territory of Ukraine.)</u>	1000*	10.07.2017	OJSC Naftan
Jet fuel RT grade <u>(except for deliveries to the territory of EAEU).</u>	2000	10.07.2017	OJSC Naftan
Diesel fuel DT-Z-K5, class 0 <u>(except for deliveries to the territory of Ukraine, Moldova).</u>	1000	10.07.2017	OJSC Naftan
Diesel fuel DT-L-K5, grade C <u>(except for deliveries to the territory of Ukraine, Moldova, Poland, EAEU).</u>	500	10.07.2017	OJSC Naftan
Diesel fuel DT-L-K5, grade C <u>(except for deliveries to the territory of Ukraine, Moldova, Poland, Lithuania, EAEU).</u>	1000	10.07.2017	OJSC Naftan

Diesel fuel DT-L-K5, grade C (<u>except for deliveries to the territory of Ukraine, Moldova, Poland, Lithuania, Latvia, EAEU).</u>)	1000	10.07.2017	OJSC Naftan
Diesel fuel DT-L-K5, grade C (<u>except for deliveries to the territory of Ukraine, Moldova, EAEU).</u>)	1000	10.07.2017	OJSC Naftan
Diesel fuel DT-L-K5, grade C	1000	30.06.2017	OJSC MOZYR OR
Diesel fuel DT-L-K5, grade C (<u>Deliveries only to the territory of Moldova. Delivery basis FCA Mozyr-11. Loading into the Buyer's own road tank cars.</u>)	300	30.06.2017	OJSC MOZYR OR
Diesel fuel DT-L-K5, grade C (<u>Delivery basis FCA Mozyr-11. Loading into the Buyer's own road tank cars.</u>)	300	30.06.2017	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro (<u>without right to transship the cargo in ports</u>)	1000	10.07.2017	OJSC Naftan
Motor gasoline AI-98-K5-Euro	500	30.06.2017	OJSC MOZYR OR
Motor gasoline AI-95-K5-Euro	1000	30.06.2017	OJSC MOZYR OR
Motor gasoline AI-95-K5-Euro (<u>Deliveries only to the territory of Moldova. Delivery basis FCA Mozyr-11. Loading into the Buyer's own road tank cars.</u>)	300	30.06.2017	OJSC MOZYR OR

Motor gasoline AI-95-K5-Euro (<u>Delivery basis FCA Mozyr-11. Loading into the Buyer's own road tank cars.</u>)	300	30.06.2017	OJSC MOZYR OR
Motor gasoline AI-95-K5-Euro (Deliveries only to the territory of Moldova)	500	30.06.2017	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro	1000	30.06.2017	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro (<u>Deliveries only to the territory of Moldova. Delivery basis FCA Mozyr-11. Loading into the Buyer's own road tank cars.</u>)	300	30.06.2017	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro (<u>Delivery basis FCA Mozyr-11. Loading into the Buyer's own road tank cars.</u>)	300	30.06.2017	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro (Deliveries only to the territory of Moldova)	500	30.06.2017	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro	1000	20.07.2017	OJSC MOZYR OR
Fuel oil 100 (<u>without right to transship the cargo in ports</u>)	680	30.06.2017	OJSC MOZYR OR
Fuel oil 100 (For bunkering purposes)	2000	10.07.2017	OJSC Naftan
Fix price			
Jet fuel RT grade (<u>except for deliveries to the territory of EAEU).</u>)	2000	10.07.2017	OJSC Naftan

On conditions FOB**			
Hudrotreated vacuum gasoil The contract shall be concluded via affiliated company of CJSC Belarusian Oil Company – that is BNK (UK) Ltd.	30000	Delivery basis: FOB port Riga terminal «BLB», 15 000 tons - tanker nomination 24-28.06.2017; 15 000 tons - tanker nomination 01-05.07.2017. FOB port Nikolayev terminal Nikolayev NPK, (tankers with draught up to 10.3 m, length up to 195 m and width up to 32.25 m are accepted. Laytime- 45 h.), tanker nomination 01-05.07.2017. FOB port Odessa terminal «Odessa NPK» (acceptable water content – up to 0,5%), 25 000 tons - tanker nomination 28.06-02.07.2017 (Laytime- 36 h.) 5 000 tons - tanker nomination 04-08.07.2017. FOB port Sillamae terminal «Alexela Sillamae Ltd», (Laytime- 56 h.) tanker nomination 06-10.07.2017. FOB port Muuga terminal «Vopak E.O.S.» (laytime – 36 h.), 15 000 tons - tanker nomination 26-28.06.2017; 15 000 tons - tanker nomination 04-07.07.2017. Nomination window is stipulated subject to further narrowing to 2-day windows in the seller's option.	OJSC MOZYR OR

*- In case you are interested, please, inform us on the volume of Jet fuel RT grade planned to be purchased, correction rate or price you can offer, not later than **05 June 16.30** (local time in the Republic of Belarus GMT+3), via e-mail: roman@beloil.com.ua (Mit'kovets Roman, tel. +38 (067) 232-78-63).

** - 1) In case the Buyer fails to perform the shipment within the due terms CJSC Belarusian Oil Company reserves its right to cancel the deal;

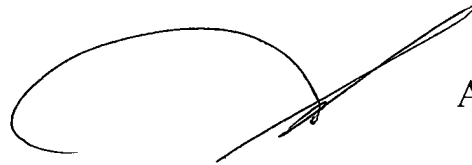
2) Transfer of goods in the ITT possible as agreed only if the buyer of the bill of lading.

In case you are interested, please, inform us on the volume of oil products planned to be purchased, correction rate or price you can offer, not later than **05 June 16.30** (local time in the Republic of Belarus GMT+3), via fax: **+375 17 279 93 01** or e-mail: info@bnk.by, komkova@bnk.by (Komkova Alena, tel. + 375 (17) 279 93 24), zadorozhny@bnk.by (Zadorozhny Alex, тел. + 375 (17) 279 93 25), kuncevich@bnk.by (Kuntsevich Eugene, тел. + 375 (17) 279 93 30).

It's also possible to supply oil products by automobile tanks by 24 tonnes from Mozyr-11 oil depot. In case you are interested, please, inform us, e-mail: volchek@bnk.by (Daria Volchek tel. + 375 (17) 279 93 00 (9535)), bartosh@bnk.by (Olga Bartosh, tel. + 375 (17) 279 93 00 (9533)), kuncevich@bnk.by (Kuntsevich Eugene, тел. + 375 (17) 279 93 30).

Best regards,

Deputy chief
marketing department

A handwritten signature in black ink, consisting of a large, sweeping loop followed by a series of diagonal strokes.

A.I.Zadorozhny