Закрытае акцыянернае таварыства
«БЕЛАРУСКАЯ НАФТАВАЯ КАМПАНІЯ»
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УНП 190832326
Р/р № 3012000007547 у ААБ «Беларусбанк»,
пр-т Дзяржынскага, 18, г. Мінск, код 795

Закрытое акционерное общество
«БЕЛОРУССКАЯ НЕФТЯНАЯ КОМПАНИЯ»
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пр-т, Дзержинского, 18, г. Минск, код 795

18.05.2017 № 2-2-20/3580

Oil products selling

Dear Sirs,

CJSC Belarusian Oil Company informs you that at the moment it offers for sale the following oil products:

Oil product description	Amount, tonnes	Shipment	Produced by
Formula pricing on an average month			
Jet fuel RT grade (Deliveries only to the territory of Ukraine.)	**1000***	**10.06.2017**	**OJSC Naftan**
Jet fuel RT grade (except for deliveries to the territory of Ukraine, Moldova).	**1000**	**10.06.2017**	**OJSC Naftan**
Wide fraction of light hydrocarbons, grade A/B	**1200**	**10.06.2017**	**OJSC Naftan**
Fuel oil 100 (For bunkering purposes)	**2000**	**10.07.2017**	**OJSC Naftan**
Diesel fuel DT-L-K5, grade C (except for deliveries to the territory of Ukraine, Moldova, Poland, EAEU).	**1000**	**10.07.2017**	**OJSC Naftan**
Diesel fuel DT-L-K5, grade C (except for deliveries to the territory of Ukraine, Moldova, Poland, Lithuania, EAEU).	**500**	**10.07.2017**	**OJSC Naftan**

Diesel fuel DT-L-K5, grade C (except for deliveries to the territory of Ukraine, Moldova, Poland, Lithuania, Latvia, EAEU).	**1000**	**10.07.2017**	**OJSC Naftan**
Diesel fuel DT-L-K5, grade C (except for deliveries to the territory of Ukraine, Moldova, EAEU).	**1000**	**10.07.2017**	**OJSC Naftan**
Diesel fuel DT-L-K5, grade C (except for deliveries to the territory of EAEU).	**500**	**31.05.2017**	**OJSC MOZYR OR**
Diesel fuel DT-L-K5, grade C (except for deliveries to the territory of Ukraine, Moldova, EAEU).	**1000**	**31.05.2017**	**OJSC MOZYR OR**
Diesel fuel DT-L-K5, grade C (Deliveries only to the territory of Moldova)	**1000**	**31.05.2017**	**OJSC MOZYR OR**
Motor gasoline AI-92-K5-Euro (without right to transship the cargo in ports)	**1000**	**10.06.2017**	**OJSC Naftan**
Motor gasoline AI-95-K5-Euro	**700**	**31.05.2017**	**OJSC MOZYR OR**
Motor gasoline AI-95-K5-Euro (Deliveries only to the territory of Moldova)	**360**	**31.05.2017**	**OJSC MOZYR OR**
Motor gasoline AI-92-K5-Euro	**800**	**31.05.2017**	**OJSC MOZYR OR**
Motor gasoline AI-92-K5-Euro (Deliveries only to the territory of Moldova)	**1000**	**31.05.2017**	**OJSC MOZYR OR**
Liquefied hydrocarbon fuel gas	**100**	**30.06.2017**	**OJSC MOZYR OR**
Liquefied hydrocarbon fuel gas (delivery basis FCA LPG park OJSC MOZYR OR. Loading into the Buyer's own road tank cars.)	**100**	**30.06.2017**	**OJSC MOZYR OR**

On conditions FOB**			
Motor gasoline AI-92-K5-Euro The contract shall be concluded via affiliated company of CJSC Belarusian Oil Company – that is BNK (UK) Ltd.	**37000**	**Delivery basis:** **FOB port Riga, terminal «PARS Terminals» (Saturated vapour pressure up to 60 kPa.** Tankers with draught up to 12,5 m, length up to 225 m are accepted. Laytime – 50 h.), tanker nomination **08-12.06.2017** **FOB port Riga, terminal «Naftimpeks Terminal»** (Saturated vapour pressure up to 60 kPa. Tankers with draught up to 15 m, length up to 250 m and breadth up to 33 m are accepted. Laytime – 45 h.), tanker nomination 17-18.06.2017 **FOB port Klaipeda terminal AB «Klaipedos nafta»,** **(Saturated vapour pressure up to 60 kPa.** Laytime – 58 h.) tanker nomination **10-13.06.2017** **FOB port Klaipeda terminal «Kroviniu Terminalas»** (Without segregation, but preserving the quality parameters within respective GOST). tanker nomination: 12 300 tons - 05-07.06.2017; 12 300 tons - 10-12.06.2017; 12 400 tons - 15-17.06.2017. **FOB port Ventspils terminal «Ventspils Nafta terminals»,** (Without segregation, but preserving the quality parameters within respective GOST, without preserving the quality of sulfur content. Laytime – 48 h). tanker nomination: 12 300 tons - **01-04.06.2017;** 12 300 tons - **04-08.06.2017;** 12 400 tons - **08-12.06.2017.** **The terminal reserves its right to change the loading periods.** **FOB port Yst'-Luga terminal OOO «SIBUR-Portenergo»** (preserving the quality parameters within respective GOST). 15 000 tons – tanker nomination **04-06.06.2017;** 22 000 tons – tanker nomination **11-12.06.2017.** The nomination windows are stipulated subject to further narrowing to 2-day windows in the seller's option.	**OJSC MOZYR OR**

*- In case you are interested, please, inform us on the volume of Jet fuel RT grade planned to be purchased, correction rate or price you can offer, not later than **18 May 16.30** (local time in the Republic of Belarus GMT+3), via e-mail: roman@beloil.com.ua (Mit'kovets Roman, tel. +38 (067) 232-78-63).

** - 1) In case the Buyer fails to perform the shipment within the due terms CJSC Belarusian Oil Company reserves its right to cancel the deal;

2) Transfer of goods in the ITT possible as agreed only if the buyer of the bill of lading.

In case you are interested, please, inform us on the volume of oil products planned to be purchased, correction rate or price you can offer, not later than **18 May 16.30** (local time in the Republic of Belarus GMT+3), via fax: **+375 17 279 93 01** or e-mail: info@bnk.by, komkova@bnk.by (Komkova Alena, tel. + 375 (17) 279 93 24), zadorozhny@bnk.by (Zadorozhny Alex, тел. + 375 (17) 279 93 25), kuncevich@bnk.by (Kuntsevich Eugene, тел. + 375 (17) 279 93 30).

It's also possible to supply oil products by automobile tanks by 24 tonnes from Mozyr-11 oil depot. In case you are interested, please, inform us, e-mail: volchek@bnk.by (Daria Volchek tel. + 375 (17) 279 93 00 (9535)), bartosh@bnk.by (Olga Bartosh, tel. + 375 (17) 279 93 00 (9533)).

Best regards,

Deputy chief
marketing department A.I.Zadorozhny

Strizhov A. + 375 17 279 93 00 / 9337