



**Закрытае акцыянернае таварыства
«БЕЛАРУСКАЯ НАФТАВАЯ
КАМПАНИЯ»**

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УНП 190832326

Р/р № 3012000007547 у ААБ «Беларусбанк»,
пр-т Дзяржынскага, 18, г. Мінск, код 795

**Закрытое акцыянернае грамадства
«БЕЛОРУССКАЯ НЕФТЯНАЯ
КОМПАНИЯ»**

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13.06.2017 № 2-2-20/4256

Oil products selling

Dear Sirs,

CJSC Belarusian Oil Company informs you that at the moment it offers for sale the following oil products:

Oil product description	Amount , tonnes	Shipment	Produced by
Formula pricing on an average month			
Jet fuel RT grade (<u>Deliveries only to the territory of Ukraine.</u>)	1000*	10.07.2017	OJSC Naftan
Jet fuel Jet A-1 grade (except for deliveries to the territory of Ukraine, Moldova, without right to transship the cargo in ports)	500	10.07.2017	OJSC Naftan
Diesel fuel DT-L-K4, grade C (<u>except for deliveries to the territory of Ukraine, Moldova, Poland.</u>)	2380	10.08.2017	OJSC Naftan
Diesel fuel DT-L-K4, grade C (<u>except for deliveries to the territory of Ukraine, Moldova, Poland.</u>)	1000	10.07.2017	OJSC Naftan
Diesel fuel DT-Z-K5, class 0 (<u>except for deliveries to the territory of Ukraine, Moldova.</u>)	380	10.07.2017	OJSC Naftan
Diesel fuel DT-Z-K5, class 0	1000	10.07.2017	OJSC Naftan

Diesel fuel DT-L-K5, grade C (<u>except for deliveries to the territory of Ukraine, Moldova, Poland, EAEU).</u>)	500	10.07.2017	OJSC Naftan
Diesel fuel DT-L-K5, grade C (<u>except for deliveries to the territory of Ukraine, Moldova, Poland, Lithuania, EAEU).</u>)	1000	10.07.2017	OJSC Naftan
Diesel fuel DT-L-K5, grade C (<u>except for deliveries to the territory of Ukraine, Moldova, Poland, Lithuania, Latvia, EAEU).</u>)	1000	10.07.2017	OJSC Naftan
Diesel fuel DT-L-K5, grade C (<u>except for deliveries to the territory of Ukraine, Moldova, EAEU).</u>)	1000	10.07.2017	OJSC Naftan
Diesel fuel DT-L-K5, grade C	1000	30.06.2017	OJSC MOZYR OR
Diesel fuel DT-L-K5, grade C (<u>Deliveries only to the territory of Moldova. Delivery basis FCA Mozyr-11. Loading into the Buyer's own road tank cars.</u>)	300	30.06.2017	OJSC MOZYR OR
Diesel fuel DT-L-K5, grade C (<u>Delivery basis FCA Mozyr-11. Loading into the Buyer's own road tank cars.</u>)	300	30.06.2017	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro (<u>without right to transship the cargo in ports</u>)	1000	10.07.2017	OJSC Naftan
Motor gasoline AI-98-K5-Euro	500	30.06.2017	OJSC MOZYR OR
Motor gasoline AI-95-K5-Euro	580	30.06.2017	OJSC MOZYR OR
Motor gasoline AI-95-K5-Euro (<u>Deliveries only to the territory of Moldova. Delivery basis FCA Mozyr-11. Loading into the Buyer's own road tank cars.</u>)	300	30.06.2017	OJSC MOZYR OR

Motor gasoline AI-95-K5-Euro (<u>Delivery basis FCA Mozyr-11. Loading into the Buyer's own road tank cars.</u>)	300	30.06.2017	OJSC MOZYR OR
Motor gasoline AI-95-K5-Euro (Deliveries only to the territory of Moldova)	500	30.06.2017	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro	1000	30.06.2017	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro (Deliveries only to the territory of Moldova. <u>Delivery basis FCA Mozyr-11. Loading into the Buyer's own road tank cars.</u>)	200	30.06.2017	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro (<u>Delivery basis FCA Mozyr-11. Loading into the Buyer's own road tank cars.</u>)	300	30.06.2017	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro (Deliveries only to the territory of Moldova)	500	30.06.2017	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro	1000	20.07.2017	OJSC MOZYR OR
Fuel oil 100 (<u>without right to transship the cargo in ports</u>)	680	30.06.2017	OJSC MOZYR OR
Fuel oil 100 (For bunkering purposes)	2000	10.07.2017	OJSC Naftan
High-octane gasoline component (alkylate) (except for deliveries to the territory of Ukraine, Moldova)	1000	30.06.2017	OJSC MOZYR OR
Stable natural gasoline (SGB) grade B and/or V	250	30.06.2017	OJSC MOZYR OR

On conditions FOB**			
Motor gasoline AI-92-K5-Euro The contract shall be concluded via affiliated company of CJSC Belarusian Oil Company – that is BNK (UK) Ltd.	37000	Delivery basis: FOB port Riga terminal «PARS Terminals» (Saturated vapour pressure up to 60 kPa. Tankers with draught up to 12 m, length up to 225 m are accepted. Laytime – 60 h.), tanker nomination 01-05.07.2017. FOB port Riga terminal «Naftimpeks Terminal» (Saturated vapour pressure up to 60 kPa. Tankers with draught up to 15 m, length up to 250 m and breadth up to 33 m are accepted. Laytime – 50 h.), tanker nomination 03-05.07.2017. FOB port Ventspils terminal «Ventspils Nafta terminals», (Saturated vapour pressure up to 60 kPa. Laytime – 95 h.), tanker nomination 01-05.07.2017.	OJSC MOZYR OR
On conditions CIF			
Diesel fuel DT-L-K5, grade C The contract shall be concluded via affiliated company of CJSC Belarusian Oil Company – that is BNK (UK) Ltd.	30000	Delivery basis: CIF port Amsterdam or port Hamburg or port Bordeaux. Delivery conditions: In one lot, as full cargo, CIF port Amsterdam or port Hamburg or port Bordeaux, consistent with loading laycan 22-24.06.2017 in Klaipeda port. Special conditions: Once the Bid is rewarded the seller will advise potential carrier including Q88 and buyer is requested to arrange for vetting within 24 hours from the date of notification.	OJSC MOZYR OR

*- In case you are interested, please, inform us on the volume of Jet fuel RT grade planned to be purchased, correction rate or price you can offer, not later than **13 June 16.30** (local time in the Republic of Belarus GMT+3), via e-mail: roman@beloil.com.ua (Mit'kovets Roman, tel. +38 (067) 232-78-63).

** - 1) In case the Buyer fails to perform the shipment within the due terms CJSC Belarusian Oil Company reserves its right to cancel the deal;

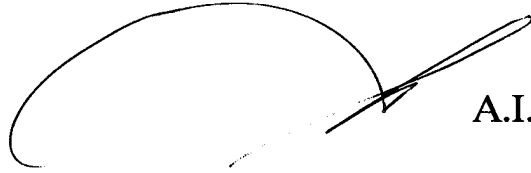
2) Transfer of goods in the ITT possible as agreed only if the buyer of the bill of lading.

In case you are interested, please, inform us on the volume of oil products planned to be purchased, correction rate or price you can offer, not later than **13 June 16.30** (local time in the Republic of Belarus GMT+3), via fax: +375 17 279 93 01 or e-mail: info@bnk.by, komkova@bnk.by (Komkova Alena, tel. + 375 (17) 279 93 24), zadorozhny@bnk.by (Zadorozhny Alex, тел. + 375 (17) 279 93 25), kuncevich@bnk.by (Kuntsevich Eugene, тел. + 375 (17) 279 93 30).

It's also possible to supply oil products by automobile tanks by 24 tonnes from Mozyr-11 oil depot. In case you are interested, please, inform us, e-mail: volchek@bnk.by (Daria Volchek tel. + 375 (17) 279 93 00 (9535)), bartosh@bnk.by (Olga Bartosh, tel. + 375 (17) 279 93 00 (9533)), kuncevich@bnk.by (Kuntsevich Eugene, тел. + 375 (17) 279 93 30).

Best regards,

Deputy chief
marketing department

A handwritten signature in black ink, consisting of a large, sweeping loop followed by a series of smaller, more intricate strokes that form the letters of the name.

A.I.Zadorozhny