APPENDIX

**Tender bid (RAIL TANK CARS)**

**(shall be executed on a company’s letterhead)**

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(date)

Dear Sirs,

In accordance with the terms and conditions of Tender participation agreement dated \_\_\_\_\_\_\_ No\_\_\_\_\_\_\_\_\_ the company \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ presents its tender bid for the purchase of Oil Bitumen produced by OJSC Naftan in the quantity of up to 35 000 mt (±10% in the Seller’s option): up to 5 000 mt (±10% in the Seller’s option) monthly during the period **May – November 2021** as follows:

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Delivery basis | Grade of oil bitumen | Monthly quantity, mt | Total quantity, mt | Correction on the terms  FCA Novopolotsk / FCA OJSC Naftan liquid bitumen loading facility, USD/t. | Destination country |
| **FCA** **st. Novopolotsk\*** delivery in private or leased rail tank cars |  |  |  |  |  |

*\*It is possible to ship part of the volume by road transport on the delivery basis FCA OJSC Naftan liquid bitumen loading facility, while the correction offered by the buyer for FCA st. Novopolotsk will be increased by USD 10/t for delivery by rail. The buyer shall have the right to declare the volume for delivery by road transport no later than the 25th day of the month preceding the month of price formation.*

All other terms and conditions shall be in accordance with the tender terms.

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(Name, Surname)

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(Title)

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(Authorised signature)

Seal