



**Закрытае акцыянернае таварыства
«БЕЛАРУСКАЯ НАФТАВАЯ
КАМПАНІЯ»**

вул. Ляшчынскага, 4а, пак.305,
220140, г. Мінск, Рэспубліка Беларусь
тэл. +375 17 279 93 00, факс +375 17 279 93 01
e-mail: info@bnk.by
УНП 190832326

Р/р № 3012000007547 у ААБ «Беларусбанк»,
пр-т Дзяржынскага, 18, г. Мінск, код 795

**Закрытае акцыянернае грамадства
«БЕЛАРУССКАЯ НЕФТЯНАЯ
КОМПАНИЯ»**

ул. Лещинского, 4а, ком.305,
220140, г. Минск, Республика Беларусь
тэл. +375 17 279 93 00, факс +375 17 279 93 01
e-mail: info@bnk.by
УНП 190832326

Р/с № 3012000007547 в АСБ «Беларусбанк»,
пр-т, Дзержинского, 18, г. Минск, код 795

28.12.2017 № 2-2-20/10016

Sales of oil products

Dear Sirs,

CJSC Belarussian Oil Company informs about today's oil products sale offers:

Oil product description	Amount, tons	The last date of loading period	Produced by
Formula pricing on an average month			
Jet, RT grade (deliveries to the territory Ukraine)	500	10.02.2018	OJSC Naftan
Jet, RT grade (deliveries to the territory Kazakhstan)	500	10.02.2018	OJSC Naftan
10ppm ULSD, F grade, Diesel DT-Z-K5 (Except for deliveries to the territory Ukraine, Moldova)	1000	31.01.2018	OJSC Naftan
10ppm ULSD, F grade, Diesel DT-Z-K5 (Except for deliveries to the territory Ukraine, Moldova and Poland)	1000	31.01.2018	OJSC Naftan
50ppm ULSD, F grade, Diesel DT-Z-K4 (Except for deliveries to the territory Ukraine, Moldova and Poland)	4000	31.01.2018	OJSC Naftan
10ppm ULSD, F grade, Diesel DT-Z-K5	4700	05.01.2018	OJSC MOZYR OR
10ppm ULSD, F grade, Diesel DT-Z-K5	1000	31.01.2018	OJSC MOZYR OR
10ppm ULSD, F grade, Diesel DT-Z-K5	1000	20.01.2018	OJSC MOZYR OR
10ppm ULSD, class 2, Diesel DT-Z-K5	520	05.01.2018	OJSC MOZYR OR
10ppm ULSD, class 2, Diesel DT-Z-K5	1000	31.01.2018	OJSC MOZYR OR

10ppm ULSD, class 2, Diesel DT-Z-K5 (Except for deliveries to the territory Ukraine, Moldova)	500	05.01.2018	OJSC MOZYR OR
10ppm ULSD, class 2, Diesel DT-Z-K5 (Except for deliveries to the territory Ukraine, Moldova)	1000	31.01.2018	OJSC MOZYR OR
10ppm ULSD, class 2, Diesel DT-Z-K5 (Except for deliveries to the territory Ukraine, Moldova and Poland)	1000	05.01.2018	OJSC MOZYR OR
10ppm ULSD, class 2, Diesel DT-Z-K5 (Except for deliveries to the territory Ukraine, Moldova and Poland)	1000	31.01.2018	OJSC MOZYR OR
10ppm ULSD, class 1, Diesel DT-Z-K5 (Except for deliveries to the territory Ukraine, Moldova and Poland)	4000	05.01.2018	OJSC MOZYR OR
10ppm ULSD, class 1, Diesel DT-Z-K5 (Except for deliveries to the territory Ukraine, Moldova and Poland)	2500	31.01.2018	OJSC MOZYR OR
10ppm ULSD, class 0, Diesel DT-Z-K5 (Except for deliveries to the territory Ukraine, Moldova and Poland)	1000	05.01.2018	OJSC MOZYR OR
Motor gasoline AI-98-K5-Euro Except for deliveries to the territory Eurasian Economic Union	120	05.01.2018	OJSC MOZYR OR
Motor gasoline AI-98-K5-Euro Except for deliveries to the territory Eurasian Economic Union	300	31.01.2018	OJSC MOZYR OR
Motor gasoline AI-95-K5-Euro Except for deliveries to the territory Eurasian Economic Union	500	05.01.2018	OJSC MOZYR OR
Motor gasoline AI-95-K5-Euro Delivery of road transport. Except for deliveries to the territory Eurasian Economic Union	500	05.01.2018	OJSC MOZYR OR
Motor gasoline AI-95-K5-Euro Except for deliveries to the territory Eurasian Economic Union	1000	31.01.2018	OJSC MOZYR OR
Motor gasoline AI-95-K5-Euro Delivery of road transport. Except for deliveries to the territory Eurasian Economic Union	1000	31.01.2018	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro Except for deliveries to the territory Eurasian Economic Union	1000	05.01.2018	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro Except for deliveries to the territory Eurasian Economic Union	500	20.01.2018	OJSC MOZYR OR

Motor gasoline AI-92-K5-Euro Delivery of road transport. Except for deliveries to the territory Eurasian Economic Union	500	05.01.2018	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro Except for deliveries to the territory Eurasian Economic Union	1000	31.01.2018	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro Delivery of road transport. Except for deliveries to the territory Eurasian Economic Union	500	31.01.2018	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro Except for deliveries to the territory Eurasian Economic Union	1000	10.01.2018	OJSC Naftan
Motor gasoline AI-92-K5-Euro Except for deliveries to the territory Eurasian Economic Union	1000	10.02.2018	OJSC Naftan
Motor gasoline AI-92-K5-Euro Delivery only in the direction of the Baltic ports.	5000	10.01.2018	OJSC Naftan
Fraction of Aromatic hydrocarbons	2100	10.01.2018	OJSC Naftan
Liquefied hydrocarbon fuel gas	900	31.01.2018	OJSC MOZYR OR
High-octane gasoline component (alkylate) (except for deliveries to the territory of Ukraine, Moldova)	1000	31.01.2018	OJSC MOZYR OR
C10 aromatic hydrocarbons mix	500	10.01.2018	OJSC Naftan
Fuel Oil M 100 Delivery destination: all countries except loading at Sea ports.	1000	31.01.2018	OJSC MOZYR OR
Fuel Oil M 100 Delivery destination: all countries except loading at Sea ports.	3760	05.01.2018	OJSC MOZYR OR
Fix price			
Petroleum solvent Nefras S2-80/120, first grade	60	05.01.2018	OJSC Naftan
Petroleum solvent Nefras S2-80/120, higher grade	120	10.01.2018	OJSC Naftan
Fuel Oil M 100 Delivery destination: all countries except loading at Sea ports.	405	05.01.2018	OJSC MOZYR OR
High-octane gasoline component (alkylate) Delivery destination: only to the territory of Russian Federation.	1000	31.01.2018	OJSC MOZYR OR

On conditions FOB			
50ppm ULSD, F grade, Diesel DT-Z-K4 The contract shall be concluded via affiliated company of CJSC Belarusian Oil Company – that is «BNK (UK) Ltd.»	30000	Delivery basis: FOB port Riga terminal «Naftimpeks Terminal» (Tankers with draught up to 15 m, length up to 250 m and breadth up to 33 m are accepted. Laytime – 48 h.), <u>tanker nomination 26-29.01.2018.</u> FOB port Riga terminal «PARS Terminals» (Tankers with draught up to 9 m. Laytime for each parcel - 36 h.), 20 000 tons - tanker nomination 22-25.01.2018; 10 000 tons - tanker nomination 26-29.01.2018. FOB port Riga terminal «AO B.L.B. Baltijas Terminals» (Laytime for each parcel - 36 h.), 15 000 tons - tanker nomination 20-24.01.2018; 15 000 tons - tanker nomination 25-29.01.2018. FOB port Ventspils terminal «Ventspils nafta terminals» , (without segregation but preserving the quality parameters within respective GOST. Tankers with draught up to 15 m, length up to 270 m and breadth up to 45 m are accepted. Laytime – 48 h.), tanker nomination 25-29.01.2018. <u>The terminal reserves its right to change the loading periods.</u>	OJSC Naftan
On conditions CIF			
10ppm ULSD, F grade, Diesel DT-Z-K5 The contract shall be concluded via affiliated company of CJSC Belarusian Oil Company – that is «BNK (UK) Ltd.»	22000	Delivery basis: CIF port Gdynia or CIF port Hamburg or port CIF port Amsterdam or port Rostock or port Świnoujście. Delivery conditions: In one lot, as full cargo, CIF port Gdynia or CIF port Hamburg or port Amsterdam or port Rostock or port Świnoujście, consistent with loading laycan 10-12.01.2018 in Baltic port. Special conditions: Once the Bid is rewarded the seller will advise potential carrier including Q88 and buyer is requested to arrange for vetting within 24 hours from the date of notification.	OJSC MOZYR OR

In case you are interested in purchasing of above mentioned oil products kindly send your price offer to fax: **+375 17 279 93 01** or e-mail: info@bnk.by, komkova@bnk.by (Komkova Alena, phone: + 375 (17) 279 93 24), zadorozhny@bnk.by (Zadorozhny Alexey, phone: + 375 (17) 279 93 25), kuncevich@bnk.by (Kuntsevich Eugene, phone: + 375 (17) 279 93 30). Offers should be sent until 17.30 Minsk time (GMT+2).

Oil products might be delivered by motor transport from Mozyr-11 refinery terminal in 24 metric ton lots. Enquiries by e-mail: bartosh@bnk.by (Olga Bartosh, phone: + 375 (17) 279 93 00 (9533)), kuncevich@bnk.by (Kuntsevich Eugene, phone: +375 (17) 279 93 30(9530)).

Best regards,

Deputy chief marketing
department



A.I.Zadorozhny