



**Закрытае акцыянернае таварыства
«БЕЛАРУСКАЯ НАФТАВАЯ
КАМПАНІЯ»**

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УНП 190832326

Р/р № 3012000007547 у ААБ «Беларусбанк»,
пр-т Дзяржынскага, 18, г. Мінск, код 795

**Закрытое акцыянернае грамадства
«БЕЛОРУССКАЯ НЕФТЯНАЯ
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12.07.2017 № 2-2-20/5058

Oil products selling

Dear Sirs,

CJSC Belarusian Oil Company informs you that at the moment it offers for sale the following oil products:

Oil product description	Amount, tons	Shipment	Produced by
Formula pricing on an average month			
Jet fuel RT grade (Deliveries only to the territory of Ukraine.)	180*	10.08.2017	OJSC Naftan
Jet fuel RT grade (except for deliveries to the territory of Ukraine, Moldova and Eurasian Economic Union).	180	10.08.2017	OJSC Naftan
Road bitumen 70/100 grade (Deliveries only to the territory of Ukraine, Moldova.)	500	10.08.2017	OJSC Naftan
Road bitumen 70/100 grade (except for deliveries to the territory of Ukraine, Moldova and Eurasian Economic Union).	500	10.08.2017	OJSC Naftan

Diesel fuel DT-L-K4, grade C (except for deliveries to the territory of Ukraine, Moldova, Poland).	500	10.08.2017	OJSC Naftan
Diesel fuel DT-L-K4, grade C	1000	10.08.2017	OJSC Naftan
Diesel fuel DT-L-K4, grade C (except for deliveries to the territory of Ukraine, Moldova, Poland).	1000	20.08.2017	OJSC Naftan
Diesel fuel DT-L-K4, grade C	1000	20.08.2017	OJSC Naftan
Diesel fuel DT-Z-K5, class 2 (except for deliveries to the territory of Eurasian Economic Union).	3000	31.07.2017	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro (without right to transship the cargo in ports and except for deliveries to the territory of Eurasian Economic Union)	500	10.08.2017	OJSC Naftan
Motor gasoline AI-98-K5-Euro (except for deliveries to the territory of Eurasian Economic Union).	120	31.07.2017	OJSC MOZYR OR
Motor gasoline AI-98-K5-Euro (except for deliveries to the territory of Eurasian Economic Union. Delivery basis FCA Mozyr-11. Loading into the Buyer's own road tank cars.)	100	31.07.2017	OJSC MOZYR OR
Motor gasoline AI-95-K5-Euro (except for deliveries to the territory of Eurasian Economic Union).	500	31.07.2017	OJSC MOZYR OR
Motor gasoline AI-95-K5-Euro (Deliveries only to the territory of Moldova. Delivery basis FCA Mozyr-11. Loading into the Buyer's own road tank cars.)	180	31.07.2017	OJSC MOZYR OR

Motor gasoline AI-95-K5-Euro (except for deliveries to the territory of Eurasian Economic Union. Delivery basis FCA Mozyr-11. Loading into the Buyer's own road tank cars.)	180	31.07.2017	OJSC MOZYR OR
Motor gasoline AI-95-K5-Euro (Deliveries only to the territory of Moldova.)	180	31.07.2017	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro (except for deliveries to the territory of Eurasian Economic Union).	1000	31.07.2017	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro (except for deliveries to the territory of Eurasian Economic Union).	1000	20.08.2017	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro (Deliveries only to the territory of Moldova. Delivery basis FCA Mozyr-11. Loading into the Buyer's own road tank cars.)	300	31.07.2017	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro (except for deliveries to the territory of Eurasian Economic Union. Delivery basis FCA Mozyr-11. Loading into the Buyer's own road tank cars.)	300	31.07.2017	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro (Deliveries only to the territory of Moldova)	500	31.07.2017	OJSC MOZYR OR
Motor gasoline AI-92-K5-Euro (Deliveries only to the territory of Moldova)	500	20.08.2017	OJSC MOZYR OR
Fuel oil 100 (without right to transship the cargo in ports)	1820	31.07.2017	OJSC MOZYR OR
Fix price			
Road bitumen 70/100 grade (Deliveries only to the territory of Kazakhstan.)	500	10.08.2017	OJSC Naftan

On conditions FOB **			
Fuel oil 100 The contract shall be concluded via affiliated company of CJSC Belarusian Oil Company – that is BNK (UK) Ltd.	4704	Delivery basis: FOB port Riga terminal «BLB», tanker nomination 18-22.08.2017. FOB port Sillamae terminal «Alexela Sillamae Ltd», tanker nomination 19-23.08.2017. (Tankers with draught up to 14.2 m, length up to 275 m.)	OJSC Naftan
Diesel fuel DT-L-K4, grade C The contract shall be concluded via affiliated company of CJSC Belarusian Oil Company – that is BNK (UK) Ltd.	40000	Delivery basis: FOB port Riga terminal «Naftimpeks Terminal» (<i>Tankers with draught up to 15 m, length up to 250 m and breadth up to 33 m are accepted. Laytime – 45 h.</i>), tanker nomination 20-21.08.2017 or 24-25.08.2017 or 27-29.08.2017 by the parties agreement, but not later than 05.08.2017 FOB port Riga terminal «PARS Terminals» (<i>Tankers with draught up to 9 m are accepted. Laytime – 36 h.</i>), 20 000 tons - tanker nomination 09-13.08.2017; 20 000 tons - tanker nomination 20-24.08.2017. FOB port Riga, terminal «BLB» (Laytime – 24 h.), 10 000 tons - tanker nomination 02-06.08.2017; 10 000 tons - tanker nomination 08-12.08.2017; 10 000 tons - tanker nomination 13-17.08.2017; 10 000 tons - tanker nomination 19-23.08.2017. FOB port Ventspils terminal «Ventspils nafta terminals», (<i>without segregation but preserving the quality parameters within respective GOST. Laytime – 48 h.</i>), 10 000 tons - tanker nomination 03-07.08.2017; 10 000 tons - tanker nomination 08-12.08.2017; 10 000 tons - tanker nomination 14-18.08.2017; 10 000 tons - tanker nomination 20-24.08.2017. The terminal reserves its right to change the loading periods.	OJSC Naftan

*- In case you are interested, please, inform us on the volume of Jet fuel RT grade planned to be purchased, correction rate or price you can offer, not later than **12 July 16.30** (local time in the Republic of Belarus GMT+3), via e-mail: roman@beloil.com.ua (Mit'kovets Roman, tel. +38 (067) 232-78-63).

** - 1) In case the Buyer fails to perform the shipment within the due terms CJSC Belarusian Oil Company reserves its right to cancel the deal;

2) Transfer of goods in the ITT possible as agreed only if the buyer of the bill of lading.

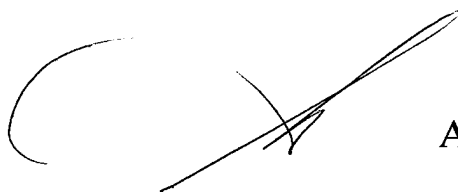
In case you are interested of road bitumen supplying to the territory of Russian Federation, please, contact with Bobrovich Sergei, e-mail: bobrovich@etkoil.ru, tel. +7-4812-240-115 (add.223) / +7 910 785 05 11.

In case you are interested, please, inform us on the volume of oil products planned to be purchased, correction rate or price you can offer, not later than **12 July 16.30** (local time in the Republic of Belarus GMT+3), via fax: **+375 17 279 93 01** or e-mail: info@bnk.by, komkova@bnk.by (Komkova Alena, tel. + 375 (17) 279 93 24), zadorozhny@bnk.by (Zadorozhny Alex, тел. + 375 (17) 279 93 25), kuncevich@bnk.by (Kuntsevich Eugene, тел. + 375 (17) 279 93 30).

It's also possible to supply oil products by automobile tanks by 24 tonnes from Mozyr-11 oil depot. In case you are interested, please, inform us, e-mail: volchek@bnk.by (Daria Volchek tel. + 375 (17) 279 93 00 (9535)), bartosh@bnk.by (Olga Bartosh, tel. + 375 (17) 279 93 00 (9533)), kuncevich@bnk.by (Kuntsevich Eugene, тел. + 375 (17) 279 93 30).

Best regards,

Deputy chief
marketing department



A.I.Zadorozhny